

Elie.C.Raheb

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Achrafieh, St. Michel Street, Raheb bldg. GF

PERSONAL INFORMATION

Nationality	Lebanese
Date of Birth	30 September 1993
Marital status	Single
Resident of	Lebanon
Gender	Male

EDUCATION

2011-2017: ULS University (Universite La Sagesse)
BS in business management.

Primary and secondary lessons were taken at Collège du Sacré-Coeur-Frères, Gemmayzé.

CAREER OBJECTIVE

To seek challenging assignment and responsibility, with an opportunity for growth and career advancement as successful achievements.

Areas of expertise:

- Customer Services
- Maximizing Sales / Monthly target achievement
- After sales service
- Team Leadership
- Staff recruitment /Training programs/ presentations
- Stock control
- Assists in ensuring a consistent profitability while maintaining the very highest standards service and management in order to get customers and team members' satisfaction.
- Attend customers needs and satisfaction
- Observe to respond to any additional needs
- Maintain favorable working relationship with all company employees to foster and promote a cooperative and harmonious working climate, which will be conducive to maximize employee morale, productivity (achieve target) and efficiency.

PROFESSIONAL WORK EXPERIENCE

July 2018- Till present **WISE- Moscanet S.A.L Debbane Saikali Group**

- IT services & Cloud business consultant.

2016-2018 **Beirut Circle/ M.A.C Holding**

- *Business Development Director/ Business Development Department.*

2015-2016 **Beirut Circle / M.A.C Holding**

- *Senior Account Executive / Business Development Department.*

2014-2015 **Mapico Medical & Pharmaceutical International Co.**

- *Senior Sales executive for Beirut Pharmacies and doctors.*

60 Degree

- *Event Management & Training Consultancy.*

2013-2014 **Eusamex**

- *Administrative Assistant Accountant –*
- *Marketing and sales department*
“Seeking and approaching new clients, closing deals
After sales service on existing clients”.

2011-2013 **Sports Experts, ABC Achrafieh branch**

- *Sales executive.*

2010-2012 **Skyline extreme sports**

- *Event organizer – Safety Trainer.*

2009-2010 **Paul**

- *Waiter.*

INTERCULTURAL AND TECHNICAL SKILLS

Languages: Fluent in English, French and Arabic

Computer: Microsoft Office: Word, Excel, Power point,
Internet.

ACTIVITIES

2000 – 2014: Member of a Scouts organization, Scouts du Liban.
Team Play games, volleyball and rugby.
Hiking, climbing and reading .

References available upon request

