

Fadi Nehme

Personal information

Social Status: Single

Nationality: Russian- Lebanese (both passports)

DOB: January 18th 1986

Permanent address: South Lebanon, Tyre / Beirut, Mansoriyeh

Contact information: fadi_nehme01@hotmail.com | +961-71-044503

Professional Experience

August 2013 – September 2016 **Allianz-SNA** **Beirut, Lebanon**

- Sales, Potential Unit Manager
- Sales of insurance products
- Client follow up
- Maintaining good relationships with old clients and prospecting new potential clients
- Recruitment and training of new sales agents

December 2013 – September 2018 **Maya School of Arts** **Tyre, Lebanon**

- Managing Partner
- Administrative work

April 2013 – April 2014 **Digital Prime** **Beirut, Lebanon**

- Accounting
- Preparing invoices and receipts
- Preparing balance sheets, and income statements

March 2013 – May 2013 **MetLife Alico** **Beirut, Lebanon**

- Sales (unofficial)

Education

Sept 2004 – Sept 2010 Kursk State Medical University Kursk, Russia

Medical School (Certificate, not graduated)

**Oct 2010 – July 2013 American University of Science and Technology
Beirut, Lebanon**

Bachelor Degree in Business Management

**Oct 2015 – June 2018 American University of Science and Technology
Beirut, Lebanon**

MBA Degree (Masters in Sciences)

Certificates and Experience

- Hult Prize student campus director at AUST for two consecutive years, Hult Prize is an international social entrepreneurship student competition with a prize of 1 million dollar prize
- Digital Marketing certificate from Mr. Warren Knight a speaker, trainer, author and award-winning entrepreneur
- Member of SIGMA BETA DALTA an international honor society for business management and administration
- Candidate for PMP Certification (Project Management Certification)

Skills and qualifications

- Computer skills: Excellent computer skills (Microsoft office, SPSS...)
- Languages: Fluent in English and Arabic, written and spoken, and good in reading and speaking in Russian, bad in writing

- Acquired skills:
- - Ability to work under pressure
 - Public speaking
 - Interpersonal
 - Fast Learner
 - Self-Motivated
 - Energetic
 - Presentation Skills

Reference

Miss Hiba Othman
Chairperson Department of Mathematics
American University of Science and Technology
+961-1-218716 – Extension 442
hothman@aust.edu.lb