# Rita Helal

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#### Personal Statement

Account executive seeking an exciting and fulfilling career in digital marketing. Passionate about self-improvement and transforming business challenges into opportunities. Eager to enhance my knowledge of digital enterprise in the trending technology, I have joined the SAP Young Professionals Program and gained certifications. Goal oriented with a drive to succeed, I am currently handling a number of clients for which I provide Social Media and Copywriting services. However, my yearning for gaining experience and professional skills does not end here, which is why I would like the opportunity to join your organization and become a part of the Digital Marketing Content.

### **Education**

**Master of Information systems** (Part Time)

2015- Current

Deakin University, Melbourne

Completed after work hours

**Bachelor of Commerce** 

2011 - 2014

Deakin University, Melbourne

• Major: Marketing

### **Skills**

- Strong Communication Skills
- Excellent interpersonal Skills
- Strong Organisational Skills

- Business Process Analysis
- Customer relationship building
- Problem Solving Skills

## **Relevant Experience**

### Freelance Social Media and Copywriting

June 2018- Current

Reach (Executive Search)

IVC (Investment Firm)

Doorway (Charity Foundation)

- Build strong, long-term client relationships and maintain frequent contact
- Set digital strategies for customers, considering their specific requirements
- Suggest, design and implement digital projects to increase customer ROI
- Address client queries effectively and in a timely manner
- Optimize web content to increase traffic and improve SEO
- Present social media strategies to clients
- Report on web performance metrics
- Analyse digital campaigns success
- Stay up-to-date with digital technology trends

• Create copywriting content targeted at optimising SEO

#### **SAP Associate Consultant trainee**

**April 2018- June 2018** 

SAP

- SuccessFactors Certification
- Hybris Certification
- Problem solving techniques and skills
- Innovative & Design thinking
- Social selling
- Public speaking and presentation

#### **Account Executive**

**July 2017 - April 2018** 

Tailor Group (Melbourne)
Digital Marketing Agency

- Understanding business requirements to guide the digital marketing strategy
- Assist in creating marketing strategies that align with the business requirements
- Create marketing campaigns
- Create creative content ensuring the campaign generates sales/ conversions
- Present marketing campaigns to clients
- Maintain relationships with clients

# **Employment History**

**Marketing Executive** 

Leo's Spaghetti Bar (Melbourne) *Italian Restaurant* 

March 2015- May 2017

- Planning meetings and trade shows by identifying, assembling and coordinating requirements; establishing contacts, developing schedules and assignments & coordinating mailing lists
- Planning and executing Leo's events.
- Establishing, managing and controlling Leo's social media strategy
- Creating and updating various marketing materials such as brochures, events material, etc...
- Managing Website Content

### References

References available on request.