# AHMAD ABYAD

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### PERSONAL DETAILS

**Date of Birth:** 20/09/1992

# **EDUCATION/QUALIFICATIONS**

2018	Certificate of Banking Ethics (Banque Du Liban)
2017	Certificate of Lebanese Financial Regulations
	(Banque Du Liban)
2010 – 2014	-Beirut Arab University
	Degree of Bachelor in Business Administration
	Concentration: Accounting
	-Date of Graduation: June 2014
2009-2010	-Khaled Ben Al Walid College – Al horj ACCREDITED "NCA

# **WORK EXPERIENCE**

# **April 2015 – Present :**

## **BANK MED**

Call center agent

- -Obtain client information by answering telephone calls
- -Explain procedures of the banking system
- -Handle customers' complaints
- -Explain products and services offered by the bank
- -Maintain call logs and report feedbacks of the service provided

2010" (Makassed School) - Lebanese baccalaureate (SE)

-Study agents' tasks performance.

## September 2014- March 2015-

**KSA** 

Al-Badr Contracting & Trading EST.

-Administrative assistant manager.

**August 2014** Lotus Agency (China Shipping Container Lines)

Sales Executive:

- Build strong relationships with customers.
- Follow up the containers.

# **January 2014-July 2014**

**Khattab Shipping Agency** 

Sales Executive:

- Prepare Custom duty documentation requirements (permissions and exemptions).
- Manage all documents in relation to custom clearance.
- Collect duties and taxes on goods and services imported or exported.
- Coordinate with concern departments regarding shipments.

### 2012-2013 Middle East Airlines:

- Counter agent for MEA and other Airlines
- Ticketing.

### 2011-2012 Veromoda (bestseller):

- -Sales representative
- -Customer service.

### 2010 Mobile store (Forward):

- -Sales representative
- -Financial controller

Khaled Ben Al Walid-"leaders' summer camp"- Coach.

#### **SKILLS**

- Ability to deal with different kinds of programs.
- -Ability to conceal personal emotions in specific situations.
- Dealing with high pressure
- Ability to deal with problems in a calm & proper manner.
- Consistency on working hard to achieve targets.
- Fast merging in new surroundings.
- Very concrete with respect to job secrets.
- Perfect in Costumer Relations.
- -Excellent in dealing with money & financial Issues

## **COMPUTER SKILLS**

- Computer: Outlook.
  - Advanced Word.
  - Excel (use of solvers, tables, pivot tables, formulas...).
  - PowerPoint (creation of animated presentations).
  - Access.
  - VBA.

#### **LANGUAGES**

Fluent in English, French and Arabic.

#### REFERENCES

References will be available upon request.

### **NOTE**

- For any comments or reviews please don't hesitate to call me on my cell phone.
- Thank you for considering and reading my Curriculum Vitae