



Experienced Business Development Manager with a demonstrated history of working in the building materials industry

CONTACT

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+961 71 600170

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SKILLS

Communication
Business Intelligence
Networking
Negotiation
Leadership
Collaboration

INTERESTS

Artificial Intelligence
Fitness
Sports
Technology
Telecommunications

LANGUAGES

Arabic – Native Proficiency
English – Full Proficiency

MOHAMMAD FLEIFEL

EDUCATION

Lebanese American University

2011 - 2016

Bachelor's Degree in Biology

WORK EXPERIENCE

Nour Trading House Lebanon S.A.R.L.

Business Development Manager

2016 – Present

- Leading and expanding the brand's growth in new markets
- Ensuring the fulfillment of clients' needs
- Implementing industry trends locally and internationally in accordance with market prices and competition
- Ensuring the stock is effectively measured and controlled, and managing order placement activities to maximize sales
- Advising clients on in-depth knowledge of business products
- Managing and retaining relationships with existing clients
- Invoicing and keeping track of customers' accounts

Lebanese American University

Dean of Students Office Career Guidance Assistant

2011 – 2016

- Career fair logistics
- Administrative work