

Fadel Mohaidly

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Seeking business improvement as an Implementation Manager where I will be able to make a difference to technical department by applying my experience in Account Management for 1 year plus my learnings in Leadership, Strategic & Project Management developed during my MBA at Durham University Business School, combined with my experience of delivering Radio Frequency & WiFi in-building solution design, Microwave Transmission design and implementation of Radio Frequency, WiFi and Microwave Transmission systems in Telecommunication field for 6 years.

Education

Masters of Business Administration (MBA)	Merit	Sept 2016-Sept 2017
Durham University Business School		Durham, United Kingdom

International Business Experience

Universitat Pompeu Fabra Barcelona (UPF)		April 2017
		Barcelona, Spain

Visited companies: Incubator Pier01 Palau de Mar; Damm; Mango; Cortefiel and SEAT

Consultancy Project

OmniAccess SL		June- Sept 2017
		Palma de Mallorca, Spain

- Business development project of 4G & 5G mobile services in the maritime VSAT sector

MSc Electrical Engineering	83.74%	2009-2011
University of Balamand		Kalhat, Koura, Lebanon

BSc Computer & Communication Engineering	80.03%	2006-2009
Hariri Canadian University		Meshref, Damour, Lebanon

Experience

Implementation Manager		Oct 2018- Present
Huawei Technologies		Sin El Fil, Lebanon

- Managed 114 Microwave links around the country of project implementation for Touch Telecom operator in Lebanon.
- Implemented 300 sites of GU900 & U900 for Touch Telecom operator in Lebanon.

Account & Bidding Manager		Oct 2017- Sept 2018
Meatel S.A.L.		Hazmieh, Lebanon

- Prepared 18 tenders for Alfa, Touch, MOT, & DGCA including technical, administrative, & commercial offers
- Contacted international suppliers for support in bidding and price negotiations like Selex, Smith Detections, Commscope, & Tyco
- Bid on \$3.3M tender in X-ray machines for inbound baggage handling system for the Lebanese airport
- Worked on \$560K tender in CCTV for Internal Security Forces in Lebanon.
- Managed \$69K for SLA maintenance contracts for 17 Accounts (Banks & General Security) in Lebanon for Tax meters and Enveloping machines supplied from Pitney Bowes (UK).

Telecom Solution Engineer		July 2011-Sept 2016
Meatel S.A.L.		Hazmieh, Lebanon

- Achieved 2M Euro acceptance in 2G-3G expansion mobile network in Karabakh-Armenia within six months via optimisation engineering of the network.
- Led a team of technicians in two year project in Radio Frequency and Microwave Transmission projects in Lebanon and Armenia, implementing Microwave Links, Repeaters and Base Transceiver Stations.
- Managed 200K Euros for three year care contract between NSN and Karabakh Telecom by acting as a Care Manager.

Smart Cards Development Engineer		April 2011-June 2011
InKript Holding S.A.L.		Beirut, Lebanon

- Produced scripts and validated smart cards.

Skills and Languages

Certified: Lean Six Sigma Black Belt; Lean Six Sigma Green Belt; Durham University Dragon Den 2017 Winner; IBwave Level 1 Certification; Remotek IBS Design certification; CCNA; ADTRAN ATSA vWLAN Exam; LIMS Installation, Operation and Maintenance; MCITP Training; Certified Stormshield Expert

Languages: Arabic (Native); English (Professional); French (Basic); German (Basic); Spanish (Basic)