# MARIO G. KHALIL

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#### **Education**

### Notre Dame University, Zouk Mosbeh, Lebanon.

2016-Present

> BBA in International Business Management.

Expected Graduation: May 2019. CGPA: 3.56/4 (Dean's List).

### College des Apotres, Jounieh, Lebanon.

2000-2016

Lebanese Baccalaureate in General Science.

## **Work Experience**

### Brand Ambassador, Careem, Beirut, Lebanon.

January 2019-Present

- Added more than 100 new Careem users.
- Presented Careem in more than 5 events.

### Marketing Intern, INDEVCO group, Zouk Mosbeh, Lebanon.

May-December 2018

- Conducted marketing research to enter 11 new markets in Europe.
- > Built the competitor's profile of 5 companies.
- Contributed to develop the marketing strategic plan 2019.
- Established a relationship between forecasted and previous year's sales.

### Management Intern, "Bildits", Sahel Alma, Lebanon.

February-May 2018

- Assisted to pilot a new toy design which increased the production efficiency by 800%.
- Assisted to develop a marketing strategy and brand the new toy.
- > Tutored more than 50 school children how to build their house.

### Event-management member, ICE international events, Nahr el Kalb, Lebanon.

June-August 2017

- Optimized the road operations for 7 events.
- Supervised the logistics of materials for 3 events.

### **Extra-curricular activities**

### Eco-entrepreneurship training, SwitchMed program.

March-July 2018

- Innovated the idea of "Bustannak", bus targeting employees to reduce traffic and CO2.
- Elaborated the Business Canva and the economic feasibility of the company. Soft skills acquired: entrepreneurial, creativity.

#### Scout Chief. Scout du Liban.

2009-Present

- Led the whole year program for 40 fellow scouts for 3 consecutive years.
- ➤ Pioneered the UN Sustainable Development Goals into the scouting system.
- ➤ Drove growth at several levels and coached an average of 8 people per year. <u>Soft skills acquired:</u> Leadership, Team-work, Emotional Intelligence, Problem solving.

### Co-Officer of Academic development, Consulting Club, Notre Dame University.

2017-Present

➤ Co-organized 2 social-entrepreneurship competitions for 10 teams each, 2 workshops for 30 person each, 1 seminar on innovation for 30 people and 2 leadership training weekends for 80 people each.

Soft skills acquired: Interpersonal, organizational.

### Volunteer in Ajaltoun Municipality recycling campaign.

- Promoted the importance of recycling and the benefits of implementing it.
- Designed the business model to launch the campaign.

<u>Soft skills acquired:</u> Communication, negotiation.

### Languages

Arabic: Native English: Fluent French: Advanced Mandarin: Beginner