

# AMANI AL ABED

Certified Digital Marketing Specialist - Social

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- Q
- Newcastle, UK
- facebook.com/AmaniElAbed

# **PROFILE**

A passion-driven certified marketing specialist of 2 years experience in social media, market research, sales and telemarketing. My ultimate goal is becoming a marketing wizard in the future, and that's why I keep striving to acquire academic and professional skills from prestigious parts of the world to deliver first class business results.

## **PROFESSIONAL**

- TALKWALKER
- INDESIGN
- HOOTSUITE
- MICROSOFT **OFFICE**



# **LANGUAGES**

- **ARABIC**
- **ENGLISH**
- **GERMAN**
- **FRENCH**



## **AWARDS**

CERTIFIED DIGITAL MARKETING SPECIALIST  $\circ$ Digital Marketing Institute, September 2017

DISTINGUISHED HONOR LIST 0 Rafik Hariri University, Fall 2012-2015

ACADEMIC EXCELLENCE AWARD 0 Rafik Hariri University, 2012

ACADEMIC EXCELLENCE AWARD 0 Makassed Association, 2012

**VOLUNTEER OF 150 HOURS AWARD** Makassed Association 0

# Personal Skills

Time Dedication Management Efficiency Critical Thinking

# **EDUCATION**

- MSc International Marketing / SEP 2017 SEP 2018 0 Newcastle University, United Kingdom
- DIGITAL MARKETING SOCIAL MEDIA / MAY 2017 AUG 2017 0 Morgan International, Lebanon
- A2 ZERTIFIKAT DEUTSCH / OCT 2016 APR 2017 0 Goethe Institut, Lebanon
- BACHELOR OF MARKETING / SEP 2012 MAY 2015 0 Rafik Hariri University (Previously Hariri Canadian University), Lebanon Major GPA: 3.8



## WORK EXPERIENCE

CARMA INTERNATIONAL / DEC 2015 - FEB 2017 0

### SOCIAL MEDIA EXECUTIVE

- Monitored social media platforms to find points of interest for the clients
- Formed informative reports, real time/daily alerts and coded data sheets
- Categorized and summarized user-generated impressions to sentiments
- Researched more efficient tools to save time collecting data
- FREELANCE / MAY 2016 CURRENT 0

### SOCIAL MEDIA AND RESEARCH

- Managed Facebook and Instagram pages for local shops in Beirut
- Conducted secondary research for a Middle Eastern live-streaming TV project
- Designed a logo for a local mall in Saida, Lebanon
- GREENLAND UAE / APR 2015 NOV 2015 0

### MARKETING / HR EXECUTIVE

- Conducted market research for the recruitment industry to generate new sales ideas
- Held sales meetings for several potential clients
- Formed a list of potential clients in different industries in UAE and Lebanon
- Handled WordPress blog comments of Greenland's account
- Increased likes and follows of different platforms of the company's account
- Posted news and job vacancies on recruitment panels
- Coordinated with advertising agencies for offers and quotes
- RAFIK HARIRI UNIVERSITY / FALL 2014

### ASSISTANT TO THE CHAIR

Entered data using SPSS; updated phone directory; answered incoming calls to the department; wrote proposal to the Earth Club

MAKASSED ORPHANAGE / MAR 2013 - JAN 2014

### **VOLUNTEER TEACHER**

Taught English, Mathematics and Science to 3<sup>rd</sup> and 4<sup>th</sup> graders



### REFERENCES

- Rawan HASHEM / CARMA -



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**Director of Content** Insights

- Nour Fakhri / GREENLAND -



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Former Senior Recruitment Coordinator