

# Dalal Darwich

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## EXPERIENCE

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### ARQAAM CAPITAL OFFSHORE

#### *Equity Research Analyst*

Beirut, Lebanon  
September 2018 – Present

- Working as a sell-side analyst on Telecom operators in the MENA region

### BLOM ASSET MANAGEMENT CO.

#### *Intern*

Beirut, Lebanon  
August-September 2018

- Working as a buy-side analyst for local, regional and international funds
- Monitoring the performance of these funds and reporting to higher management

### OLAYAN SCHOOL OF BUSINESS - AUB

#### *Graduate Assistant*

Beirut, Lebanon  
August 2017 – August 2018

- Assisted two professors in areas of both research and teaching as part of a work study program

### CFA RESEARCH CHALLENGE

#### *Team Leader*

Beirut, Lebanon / Dublin, Ireland  
January 2018 – April 2018

- Won the local CFA Research Challenge in which we valued a bank in Egypt
- Came second in our division in the EMEA Regionals held in Dublin, Ireland

### OLAYAN SCHOOL OF BUSINESS - AUB

#### *Research Assistant*

Beirut, Lebanon  
June-August 2017

- Gathered data, conducted surveys and on ground applications
- Performed data entry
- Earned organizational, managerial and leadership skills

### MIDDLE EAST AIRLINES (MEA)

#### *Intern*

Beirut, Lebanon  
July 2016

- Extended knowledge in revenue management, finance and sales in areas related to the airline industry
- Experienced teamwork and job flexibility

### UNIVERSAL MEDIA (UM)

#### *Intern*

Beirut, Lebanon  
June 2016

- Developed a media strategy for a client
- Performed an analysis on competition for some of the company's products through intensive market visits

## EDUCATION

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### AMERICAN UNIVERSITY OF BEIRUT

#### *Master's in Finance*

Beirut, Lebanon  
August 2017 - Present

- Cumulative GPA: 88 – 3.86

### AMERICAN UNIVERSITY OF BEIRUT

#### *Bachelor of Business Administration BBA, General*

Beirut, Lebanon  
May 2017

- Emphasis courses on **Entrepreneurship** and **Finance**
- Dean's Honor List: Fall-Spring 2015, Fall-Spring 2016, Fall 2017
- Member of the International Honor's Society Beta Gamma Sigma (BGS)
- Cumulative GPA: 88.47 – 3.86

## EXTRACURRICULAR ACTIVITIES

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- Earned the '**Best Team Player**' award voted by the OSB graduate council
- Undergraduate Case Competition:** Selected as part of the team representing AUB in the FEP International Case Competition held in **Porto, Portugal** in October 2016
- Case solving workshop (4 months period)
- Fullbridge Program – Online Course
- Roland Berger Female Mentorship Program
- Member in AUB Outdoors Decoration - Construction Teams
- Member in the Business Student Society (BSS) - Entertainment Team

## TECHNICAL SKILLS

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- Microsoft Office: Advanced skills in PowerPoint and Excel
- Practiced financial modeling through different undergraduate and graduate courses
- Eviews (Advanced) – STATA (Limited)