## MAUD ABI KHALIL

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### **EDUCATION**

## SAINT JOSEPH UNIVERSITY (USJ)

Bachelor degree in Marketing and Advertising Graduated June 2017

### COLLEGE NOTRE DAME DE JAMHOUR

Obtained the French and Lebanese Baccalaureate in Literature 2014

#### **EXPERIENCE**

# **SPEARHEAD Marketing & Communications SAL**

Junior Account Executive 11/2017→Present

- Presenting campaign pitches to clients
- Developing Marketing plans
- Monitoring work progress and keeping in contact with clients at all stages
- Briefing the creative team on required deliverable
- Reporting on performance metrics on a monthly basis
- · Develop social media strategy and content plans that engage brand's target audience
- Monitoring, moderating and responding across different channels
- Manage and grow social media communities
- Work on other areas of digital marketing development & execution

#### **MIRROS** communication & media services

Part-timer 09/2017→10/2017

• Media relations and press monitoring for various events including Beirut art fair and Beirut design fair 2017, Opening of the Goethe Institute, Opening of Nespresso in ABC Verdun

## **A&S CHRONORA (ROLEX brand)**

Intern  $07/2017 \rightarrow 08/2017$ 

- Conducted a customer survey to help set up a new marketing strategy
- Organized the database and collected information about the clients

## **M&C SAATCHI**

Intern  $07/2016 \rightarrow 08/2016$ 

- Did competitive reviews, trends and research analysis, then worked on drawing out conclusions and recommendations to the client
- Did field work including mystery shopper and brand audit
- Worked on developing the agency's creative brief and the communication strategy and plan

### **BANK AUDI**

Intern  $07/2015 \rightarrow 08/2015$ 

- Assisted in the sales process of loans and insurances by granting customers different offers matching their needs, gathering all legal documents necessary and closing the deal
- Assisted in operations as a teller
- Ambassador of the Spring Account

# **SKILLS & OTHER**

- Fluent in English, Arabic and French
- Computer skills include: Microsoft Word, Excel, PowerPoint, Photoshop, InDesign, SPSS, AdWords, Google Analytics, Facebook Ads Manager
- Organized a school event : Fashion show in 2014
- Participated in the media coverage of Beirut fashion week 2017
- Volunteer work with Offre Joie, AFEL and Tawlet