

Ali R. Hmade

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Hadat
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EXPERIENCE

Onlivery Mobile Application, Jisr El Bacha — Account Manager

January 2018 - PRESENT (Promoted)

- Recruiting an average of 20 clients per month ;
- Business enhancement ;
- Picking potential businesses that go in term with our current objectives then engaging them ;
- Utilizing interpersonal skills such as negotiation, verbal & non-verbal communication, decision making...etc

Onlivery Mobile Application, Jisr El Bacha — Customer Service

November 2016- January 2018

- Operated a unique POS terminal for processing online orders ;
- Problem Solving ;
- Customer Service ;
- Order Quality Assurance ;
- Follow up and Productions ;
- Data Entry ;

AIESEC, Kraitem — Sales Representative

February 2018 - Present

- Sizing Up Potential Clients ;
- Sales and Aftersales ;
- Voluntary Work ;

EDUCATION

Lebanese International University, Saloumi — Computer and Communications Engineering

2017 - Present

Currently pursuing a Bachelor's Degree in Computer and Communication Engineering.

Lycée Des Arts, Hadat — High School Diploma

2003 - 2016

Graduated with a Lebanese Baccalaureate in Life Sciences with high distinction.

SKILLS

Microsoft Office Efficiency
Full Computer Literacy
Sales and After-Sales
Strategic Planning
Customer Service Specialist
Time Management
Conflict Resolution

LANGUAGES

English : Fluently spoken, written and understood.

Arabic : Mother tongue

HOBBIES

Running
Reading
Psychology
Music - Playing & Listening