

Wissam Hamdan

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Date of Birth 20/07/1985

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Objective

Master's degree in Business Administration MBA focusing in Human resource management. And Management Information Systems MIS, seeking a career in a company that will allow me to utilize my knowledge and Skills to achieve targeted objectives and provide a challenging environment for fast advancement.

More than 10 years in hospitality career, food and beverage business. Take full responsibility for directing daily operations of Business, ensuring compliance with company standard in all areas of operation, including team management, training & motivation, financial accountability, inventory control, Profit & loss, by following cash control, security procedures, reviewing financial reports, and overall financial management planning system and controls.

Experience

Operation manager

Alamar foods CO.

Beirut, Lebanon

May-2017 - Currently

Direct coordinate activities of businesses concerned with the production, pricing, and service.

preparing work schedules and assigning specific duties for supervisors and all management team.

overseeing assignment of employees and planning staff development. operations and Evaluation coach for overall operation excellences audit.

Execute programs: effectiveness of marketing programs, positive community relations, test of new products, and LSM (local store marketing).

General Manager

House of Retail

Riyadh, Saudi Arabia

April-2016 - April-2017

Managing and design short/ long - term strategies.

Conduct Marketing analysis to open 2 new branches for the company.

Analyzing the brands with current strategy and highlighting areas of weaknesses.

Creating brands plan and strategy to ensure all aspects of the product and activities align with the ethos and goals of the brands.

Creating an enduring brands message that results in increase sales, brand loyalty and improving market share.

Championing the brands internally making sure all elements of the company understand the brands and its goals.

Working closely with all parts of the company to ensure commercial goals of the brands are met.

Developing and sustaining strong working relationships with all stakeholders

CountryManager

Planning and set strategies to start business in a new market (Accra Ghana).

EAT N GO Group Co

Lagos - Nigeria

February-2015 - March-2016

Determine recruitment process, interview, hire for all departments, develop and train new employees.

In charge to manage inventory, stock, and ordering equipment, items and products.

Setting and reviewing budgets, P&L, pricing, cost, targets, loss reports, and other performance data to measure productivity and goal achievement and to determine areas needing cost reduction and program improvement

Ensuring excellent levels of internal and external customer service

Provide a two-way communication and nurture an ownership environment with emphasis in motivation and teamwork

Operation Manager

Ali & Abdul Karim Group Co

Muscat - Oman

February-2013 - January-2015

managing the staff, preparing work schedules and assigning specific duties for supervisors and all management team.

Regular meetings with Executive Director to set strategic plan

Overseeing inventory, Reviewing financial statements distribution of goods and facility layout.

Play a significant role in long-term planning, including an initiative geared toward operational excellence.

Determine staffing requirements, and interview, hire experts, develop and train new employees.

Find value suppliers, and purchasing food and beverage.

Supervisor, Area manager

Alamar foods

Beirut - Lebanon

May-2005 - January-2013

Determine maintaining restaurant: aspects: cleanliness, work areas, equipment checklist and preventive maintenance calendar

Controls Profit & Loss: Achieve sales & profit target, manage budget.

Monitor & Controls labor hours by implementing schedule for the staff

In charge of maintains required financial controls

Education**Master in Business Administration**

SAGESSE UNIVERSITY

Beirut - Lebanon

2018

Advance courses in Human resources management, motivation and training.

thesis relate to strategic Human resource management

Bachelor in Management information system

AUL (ARTS, SCIENCES&TECHNOLOGY UNIVERSITY)

Beirut - Lebanon

2004

executive courses in business management.

P&L training courses

BT3 electronic

programming courses

**IPNET (INSTITUT PEDAGOGIQUE
NATIONAL DE L'ENSEIGNEMENT
TECHNIQUE)**

Beirut - Lebanon

2004

Skills

Scout association, leader, Business strategies, international sales planning, Budget forecasting, food safety Audit, Intensive work on Pulse private system / Microsoft access 2003/ Programing (C & C++/Visual Basic/.Net)., POS: Oracle, Aloha, Sapaad, Crunch time.

Languages

English	Arabic
Advanced	Native