

#### **EDUCATION**

BACHELOR OF LAWS Universidad de Falcon Bachelor Degree Punto Fijo, Venezuela - 2016

FASHION BUSINESS
Saint Joseph University - ESMOD
Certificate
Beirut, Lebanon - 2021

INTERNATIONAL MARITIME LAW Universidad Jose Antonio Páez Diploma Valencia, Venezuela - 2017

INTERNATIONAL AFFAIRS Venezuelan Association for the UN Diploma Caracas, Venezuela - 2018

BUILDING A UNIQUE CUSTOMER EXPERIENCE Tamayyaz Certification Beirut, Lebanon - 2019

SUPERVISORY SKILLS Tamayyaz Certification Beirut, Lebanon - 2020

SMALL AND MEDIUM-SIZED ENTERPRISES TRAINING PROGRAM The Social Hub Certification Beirut, Lebanon - 2020

# INFORMATION

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# KARIM MOHTAR

LAW - FASHION BUSINESS - MARKETING AND CONTENT CREATION

#### SUMMARY

A creative and motivated professional with a degree in Law, passionate and certificated in Fashion Business. Experienced in Marketing, Management, Visual Merchandising, Copywriting, Content Creation and Social Media Direction. Fluent in English, Arabic and Spanish.

# **WORK EXPERIENCE**

**GRECA TRAVEL** 

Copywriter and Content Creator | Jul 2021 - Present | Athens, Greece

- Collaborate closely with the marketing team to create campaigns for our target audience.
- Research specific information about trends to develop quality content and blogs in English and Spanish.
- Design innovating infographics using Adobe Suite applications.
- Improve SEO and follow up the eCommerce performance using tools such as Google Analytics and Google Search Console.
- Creation of videos for Youtube channel.

# **EVERYTHINK**

Operations Manager, Marketing and Social Media Director & Content Creator | Oct 2018 - Jul 2021 | Beirut, Lebanon

- Supervise the operations in all the points of sales in Lebanon, including physical branches (ABC Achrafieh, & Verdun, City Centre, Araya) and online platforms.
- Operate and manage the Key Performance Indicators to optimize the Customer Experience.
- Create marketing campaigns in social media, such as research of influencers, special promotions, targeting a specific group of persona.
- Create entertaining material to be expressed through social media or implemented in-store. Organize photoshoots, videos, and infographic material. Supervise the Visual Merchandising of the products.
- Daily online community management (+26K followers), receiving and processing orders.

#### SIKASOK

Operations and Community Coordinator | Jan 2021 - Aug 2021 | Beirut, Lebanon

- Work closely with the marketing team to produce interesting content for the customers.
- Support in the supervision of Warehouse and Factory processes.
- Orders fulfillment and research for local and international expansion opportunities. Organize and deal with exhibitions, events, and suppliers.
- Production of photoshoots, working closely with the design team to deliver quality material.
- Brainstorm about creative marketing promotions to generate awareness and engagement with the community (+25,5K followers)

## PERSONAL SKILLS

Creative spirit
Reliable and professional
Organized
Time management
Fast learner
Motivated
Microsoft Office
Adobe Creative Cloud
Photography
Fluent in Spanish, English and Arabic

## HOBBIES

Photography Arts Culture Travel Design Sports

#### CRIMINAL COURT OF FALCON STATE

Criminal Clerk | Feb 2017 - Dec 2017 | Beirut, Lebanon

- Direct assistance to the judge and lawyers.
- Execution of Oral hearings, attesting and receiving documents.
- Full administration of the Court.
- Offer customer service

## CENTER OF LAWYERS GROUP

Legal Assistant | Jul 2016 - Jan 2017 | Beirut, Lebanon

- Direct assistance to the judge and lawyers.
- Execution of Oral hearings, attesting and receiving documents.
- Full administration of the Court.
- Offer customer service

## OTHER EXPERIENCE

BRUNOS FOOD TRUCK
CEO | Mar 2018 - Aug 2019 | Beirut, Lebanon

PLAYERS SPORTS BAR

Operations Manager - Co Founder | Aug 2017 - March 2018 | Coro, Venezuela

SPANISH PRIVATE TUTORING

Freelance | Beirut, Lebanon

COMMUNITY MANAGEMENT AND COPYWRITING

Freelance