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# IHSSAN ZAITOUNAH

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## PROFILE

A graduate in Business Administration, with an emphasis on Management Information System. Seeking a new challenge with a progressive career path in a multi-cultural environment, within a multi national enterprise. Willing to relocate to meet challenges.

## EXPERIENCE

FOUNDER/MANAGER, COMSI COMSAJ, DAMASCUS, SYRIA – 2013-2015

Established a street food concept that attracted the nearby university students. Worked on developing new products, ensured food safety, managed staff, and streamlined back office operations.

ADMIN COORDINATOR, UNICEF, DAMASCUS, SYRIA – 2015-2016

Managed the warehousing and logistics of the facility stocking medical supplies and aid. Receiving and dispatching supplies to the various regions. Ensured continuous contact and coordination between regional office and the ground staff.

BUSINESS DEVELOPMENT, TRABOULSI REAL ESTATE, DAMASCUS, SYRIA –  
2015-2019

Developed marketing plans, and executed sale strategies to improve revenue and reach untapped market segments. Achieved on plan sales, and post built refurbished apartment sales successfully.

## EDUCATION

THE ARAB INTERNATIONAL UNIVERSITY, DAMASCUS, SYRIA – BACHELOR IN  
BUSINESSES ADMINISTRATION, 2012

## SKILLS

Studied B2B business strategies, learned several computer skills, including MS Office, C++-C#. Took several courses in Leadership, Database Management. Been recognized by my peers to be a good team player with an uplifting spirit and engaging personality.

## REFERENCES

Would be furnished upon request.