

## TONI E. TANNOURY

**OBJECTIVE** A telecommunication and network engineer with in-depth technical proficiency in the field and excellent organization skills. Seeking a consulting position to put my skills in sales, scripting, coding, equipment installation and testing in order to provide accurate and efficient solutions to telecommunication problems and difficulties.

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### PROFESSIONAL ACHIEVEMENTS

#### Cisco Certified Network Associate:

- Introduction to Network
- Routing and Switching Essential
- Connecting Network
- Scaling Network

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### SKILLS

- Cisco ICM routing processes and system components
- LAN/WAN design and support and data networking implementation
- Supporting telecommunications server, hardware and software applications
- Installing and troubleshooting telecommunication equipment
- Sales, presentation, promote and sell products/services using solid arguments to existing and prospective customers
- Preparing system test, module test and execute product configuration

## WORK HISTORY

### Field Engineer, Pescotel from 2016 till present

#### ➤ **Telecom Installation**

- Installing, testing, maintain, troubleshoot, and repair telecommunications equipment
- Keep records of upgrades, repairs, and maintenance performed
- Maintain in-depth, current knowledge of equipment
- Performed the tasks of maintaining hardware and software technologies
- Handled responsibilities like troubleshooting and providing solutions in PTP connection issues
- Assigned the tasks of preparing reports of network problems at customer site
- Provided systems integration support, handled network connection issues, and checked network availability in various environment
- Performed monitoring and maintenance of system performance to provide effective support in meeting goals and objectives

#### ➤ **Solar Installation**

- Was part of a subcontract team through our company working on solar installations for Pesco sites
- Installing panels and connecting them to our networks using SNMP
- Utilized heavy machinery and equipment in panel installation along with cranes and other heavy-duty machinery
- Prior to Pesco sites project's start in 2017 work primarily consisted sites installations of solar systems
- Completed site surveys to determine placement for solar panels and shingles
- Installed panel's mounts and shingles on rooftops to comply with building codes

#### ➤ **Wind Turbine Installation**

- Installations design farm layouts and create schematics.
- Analyses to optimize the designs and layouts of supportive infrastructure, such as roads and transmission lines.
- Focus on hardware design turbines, rotor blades, electrical systems, and energy production systems.
- Analyze the aerodynamic properties of new designs, run tests, and document test results.
- Estimate budget and scheduling requirements for manufacturing processes.

### Freelance Web Developer from 2016 till present

- Designing, coding a new website for the SME project using CSS, javascript, jquery. Built designed and maintained a website with CSS, HTML, Javascript, PHP.

### **Freelance Networking from 2016 till present**

- Troubleshooted, resolved, and recommended improvement for systems network and security problems at an advanced level across multiple/converged technology solutions services and platforms.
- Designed, integrated and maintained consolidated network services e.g. switches, routers, firewalls, wireless networks, and network security servers.
- Planned engineering architecture and the development of technical standards and interface applications.
- Performed capacity and resource planning to evaluate existing network systems to recommend resources and maintain or expand as necessary.
- Participated in researching and evaluation of new products and services. Prepared recommendations for implementation of new systems, procedures, and organizational changes.

### **Technician, MSL and Virtual Bridge 2014-2015**

- Technician at MSL and VIRTUAL BRIDGE company in Lebanon The Training program consisted of a rotation as a technician overall the security products for companies and shops such as: Anti-theft antenna (Shopguard, Checkpoint, TRX, TX/RX), connect camera over network, fire alarm, access card system, punch system for employees.

### **Sales representative, Microsoft Lebanon 2011-2013**

- Sales representative for Microsoft product
- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Analyze the territory/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

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## EDUCATION

- ❖ BE Telecom in UA 2014-2016  
Université Antonine – Faculty of engineering.
- ❖ BS electronics in USEK 2010-2014  
Holy Spirit University of Kaslik – Faculty of Science.

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## REFERENCES

- ❖ Mario Fares: partner account manager at Microsoft ksa +966 5 0756 6661
- ❖ Randa Charbin Chalhoub: CEO at MSL & Virtual Bridge +961 3 84 94 78
- ❖ Youssef Rached: Technical Manager +961 3 895698