MAHMOUD NASSER



Retail Marketing | | Content Creation | Fashion Designing Location Preference – GCC Region

Executive Profile

- A dynamic professional offering nearly 7 years of experience in Marketing (Online & Offline), Brand Management and Communications
- Proficient in organizing promotional & sponsorship events for launch & promotion of the products & retails along with brand identity & in-shop visual strategies that helped in effective & competitive brand positioning
- Delivered excellence in conducting successful fashion shows, trunk shows & exhibitions for world-renowned brands entailing Brioni, Chanel (Fashion, Beauty & Jewelry), Carolina Herrera, Givenchy (Beauty), Lanvin, Oscar de la Renta, Rolex, Bose, Bang & Olufsen, Elizabeth Arden and so on
- Planning publicity strategies & campaigns; liaising with clients & internal teams on budgets, timelines & objectives
- Exposure of working on online brand promotion campaigns using social networking & other platforms
- Technical expertise entails Oracle, Adobe Photoshop, Social Networking Software, MS Office Suite and Social Media Ads
- Experienced in conceiving & implementing strategic marketing communications plans for product based campaigns to gain company's significant traction
- Skilled in managing highly effective social media content, message distribution and engagement platform which can diversify the organization's brand messaging channels, increase web visits & conversions
- Rich experience in Online Content Creation, Marketing Strategies & Campaigns, Public & Media Relations, Fashion Design, Personal Shopping & Styling, Fashion Show Preparations and Beauty & Cosmetics Marketing
- Effective leader with excellent skills to sustain growth momentum while motivating peak individual performances

Key Impact Areas

Online / Social Marketing

Event Management

Brand Promotion & Launches

Content Creation / Management

Client Relationship Management

Team Management

Media Booking



Creative

Innovator

Collaborator

Education & Credentials

- Fashion Design, Day Wear & Evening Wear Community Classes from Virginia Commonwealth University, Qatar in 2015
- **B.A.** in **Marketing** from Hariri Canadian University, Lebanon in 2011





/lay'11 - Sep'11

Aug'12 - Jan'13

Jun'13 – Apr'19







Jun'13 - Apr'19: Darwish Holding, Fifty One East, Qatar as Digital Media & Marketing Officer

Role:

- Engaged in creating, curating & managing all published content (social networks & websites)
- Devised several reports to update management on the progress
- Participated in the planning of international events / exhibitions such as Doha Jewellery and Watches Exhibition
- Drove online marketing, brand strategy & communications, business development and operations
- Developed & planned promotional campaigns that helped brand earn profit; monitored effectiveness of the company's brand strategies / marketing plans
- Evaluated effectiveness of marketing programs, provided market analysis and insights to senior management
- Created & refined social media profiles to enhance client acquisition, customer service and PR efforts on the web
- Managed social media campaigns and daily activities including online editorials, community-outreach efforts & promotions



Aug'12 – Jan'13: AL-Iktissad Wal Aamal, AL Hasnaa Magazine, Lebanon as Marketing & Social Media Coordinator

Rendered marketing support for company's events & conferences; engaged in updating social media networks; assessed & edited articles before publishing online in liaison with Editors in Chief

May'11 - Sep'11: Boutique Sarar, Lebanon as Sales Representative

Drove end-to-end sales of men's suits, sportswear, shoes & accessories; delivered support in floor moves, merchandising & display; rendered after-sales service



- Contributed as Designer & Founder of label named 7 Dashes for graphic shirts & accessories
- Worked as an Organizer in multiple beauty pageants
- Recognized as an Etiquette Tutor for Workplace Etiquette, Table Manners & Meal Etiquette and Communication Etiquette



Date of Birth: 13th August 1989

Languages Known: English, Arabic, French (Intermediate) and Turkish (Beginner)

Address: Westbay, Doha, Qatar