

# RESUME

#### **OBJECTIVES**

"To obtain a responsible and challenging position as an Operations Manager with a progressive company that offers me a stable and positive atmosphere and inspires me to enhance and therefore to innovate the work culture for the betterment of all parties concerned".

#### PERSONAL INFORMATION

Name: Marless Antoun NOHRA EL TAHAN Date of birth: 28 July 1984 – Choueir, Lebanon

Marital Status: Married Nationality: Lebanese

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Metn, Lebanon

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# **WORK EXPERIENCE**

# January 2016 - Present

White And More SAL (Carré Blanc, Lebanon)

# • Operations Manager:

- 1. Human resources management:
  - Performing recruitment operations and training new upcoming staff members;
  - Communicating job expectations, monitoring and evaluating staff performance and preparing appraisal recommendations;
  - o Communicating the company policies, rules and regulations;
  - Managing staff operations including schedules and salaries;
  - o Providing operational support and guidance to staff members.

# 2. Asset management:

- Supporting in the identification of market requirements, trends and variances;
- o Participating in yearly product conferences in Paris and placing orders for Lebanon;
- Managing the processes of products ordering, shipping, customs clearing, reception, labeling and dispatching to stores;

- Inventory management and analysis;
- o Developing and implementing product marketing strategies with advertising agencies and through sales promotions;
- o Planning and directing the layouts and designs of stores' displays.

# 3. Cost management:

- Reviewing financial statements, sales and activity data and supporting in the preparation of budget reports and cost management plans;
- Reviewing all operational invoices and effecting payments when needed;
- Pricing of newly received merchandise and making sure it coincides with the company P&L strategy.

# 4. Other duties:

- Being the primary point of contact in resolving customer experience related problems;
- Reporting to higher management on the daily operations and the status of the company set objectives and goals;
- o Managing relations with third parties including auditing firms, marketing agencies, logistical services, IT, etc.

# January 2005-2015

Korai SARL (Carré Blanc, Lebanon)

Operations Manager: Same as above.

# **EDUCATION**

#### 2002 - 2005

Centre International des Sciences Techniques. C.I.T, Dora

• Interior design.

#### 1998 - 2001

Institut Mgr Cortbawi Des Sœurs Des Saints Cœurs, Adma

• Patent Technical Architectural Drawings.

# 1995 - 1997

Institut Mgr Cortbawi Des Sœurs Des Saints Cœurs, Adma

• Professional certificate in general accounting.

# **LANGUAGES**

Fluent in English, French and Arabic, written and spoken.

# **COMPUTER SKILLS**

Microsoft Office, AutoCAD, Brains, FoxPro.

# **OTHER COMPETENCIES**

- Leadership: demonstrated ability to provide leadership and carrying the necessary responsibilities;
- Communication: excellent communications skills, strong interpersonal skills;
- Management: ability to manage a demanding workload in a constantly changing environment; to effectively delegate tasks and to supervise and mentor junior staff;
- Teamwork: excellent interpersonal skills and ability to establish and maintain effective partnerships and working relations;
- Commitment to continuous learning: demonstrated capacity to be innovative and flexible.

# INTERESTS AND ACTIVITIES

Music, Reading, Writing, Chess, Extreme Sports & Events Planning.

# **REFERENCES**

# Ms. Claudine Khoury

General Manager EX-Korai SARL (Carré Blanc, Lebanon)

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# Mr. Michel Khoury

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# Ms. Lama Khoury

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Mr. Antoine Nader

Accountant Korai SAL

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