

RAMI MAJZOUN

Address: Ain-Remmaneh, Beirut - Lebanon

Cell Phone: (+961).3.935 822

Email: rami_majzoub@hotmail.com

Skype: [mra66lb](https://www.skype.com/user/mra66lb)

(+961) 76 74 86 20

Due to my broad experience I was capable of heading the Procurement office (~4 years) in renowned hospitals and actually working as a Plant, Property and Equipment (Fixed Assets) Management.

Having a profound Sales and Marketing background in the Healthcare and Paramedical field (~15 years) with Multinational Company (KSA) inclusively. Moreover, I have also undergone enhanced practice in Technical and Field Servicing (~8 years) for diverse Medical Equipment in multitude discipline.

Due to my perseverance and interpersonal skills, I believe I can handle the challenges I face with ethics respect, professionalism with close attention into details and contribute successfully to any field I pursue.

PROFESSIONAL EXPERIENCE

- **Islamic Charity Hospital**, Azmi Str. Tripoli – Lebanon (Mar. 2017 – Present)
Plant, Property and Equipment Management
- **Albert Haykel Hospital**, P.O. Box: 371, Tripoli – Lebanon (Apr. 2015 – Dec. 2016)
Procurement Director
- **Islamic Charity Hospital**, Azmi Str. Tripoli – Lebanon (Jul. 2012 – Mar. 2015)
Procurement Director
- **Stérimed Ltd**, P.O. Box: 6, Jdeidet El-Metn – Lebanon (Jan. 2009 – Jun. 2012)
Senior Product Specialist
- **Ets. F.A. Kettaneh**, P.O Box 11-0242 Riyadh Solh, Beirut – Lebanon (Jul. 2005 – Dec. 2008)
Senior Account Executive
- **Philips Medical Imaging** a branch of **Al Faisaliah Group Holding Co. Ltd.**
P.O. Box 62961, Riyadh 11595, Kingdom of Saudi Arabia (Sep. 2004 – Jun. 2005)
Senior Product Specialist
- **Chabco Medical**, Jal el-dib, Batimat Bldg., Beirut – Lebanon (Oct. 1994 – Jul. 2004)
Sales Executive and Field Service Engineer

EDUCATION

- **CIPM** - Certified International Procurement Manager (May 2016)
issued from IPSCMI – USA via **Saber Academy**, Lebanon (Undergoing)
- **Claude Bernard University, Lyon I - France** (June 1994)
(Master1) **MAITRISE** d'Electronique, Electrotechnique et Automatique

TRAINING COURSES

- Knowledge Consulting Group Intensive **MS Project Management** (Sept. 2015)
- World Health Organization 3 days orientation workshop **in Lebanon** (Apr. 2014)
Ensuring Improved Access, Quality and Use of Health Technologies
- Starmanship & Ass. (Lebanon) 2 days in house workshop in **Lebanon** (Apr. 2010)
Successful Selling Strategies
- Rudolf Medical (Germany) 3 days Middle East Product Training in **Lebanon** (June 2009)
High Level Minimum Invasive Surgery and Rigid Endoscopy
- Cardiac Science corp. (USA) 5 days Middle East Sales Training in **Lebanon** (May 2006)
Power Heart AED, CRM, Quinton and Burdick cardiac products
- Philips (Netherlands) 7 days Multi Country Region Sales Training in **Turkey** (Feb. 2005)
MRI, CT Scan, different High Tech Radiology Equipment
- Stéphanix (France) 5 days Local Training Course in **Lebanon** (June 2003)
Generators, X-Ray tubes, Routine, R/F and Digital X-Ray tables
- Soredex (Finland) 3 days Local Training Course in **Lebanon** (Nov. 2002)
Dental X-Ray and digital intra and extra-oral imaging system
- Bard-Angiomed (USA) 5 days Field Training Course in **Cyprus** (Oct. 1995)
Medical Supplies mainly for Radiology and Urology specialities
- Mors (France) 4 weeks Field Training Course in **France** (July 1994)
Rédaction d'un cahier de charge d'un logiciel d'Analyse Statistique

TECHNICAL COURSES

1) Cardiac Assist

- TeleFlex – Arrow (USA) 3 days Technical Support Training in **Turkey** (Sep. 2011)
Intra-Aortic Balloon Pump

2) Critical Care

- CareFusion – ViaSys (USA) 10 days Ventilator Technical Support in **UAE** (Sep. 2011)
Pulmonetic LTV, HFOV 3100A/B and Bear Cub 750

3) Radiology

- Fisher X-Ray (USA) 4 weeks Field Service Training in **Germany** (Jan. 1995)
X-Ray Basics and Technical Support Training
- Trophy X-Ray (France) 3 days Local Service Training (Apr. 1995)

4) Laser:

- Sharplan (USA) 3 weeks Field Service Training in **Germany** (July 2000)
CO₂, Er:YAG and Intense Pulsed Light Systems
- Quantel Medical (France) 3 days Field Service Training in **France** (June 2000)
Diode pumped Frequency doubled Nd:YAG
- Dornier MedTech (Germany) 2 weeks Field Service Training in **Germany** (June 1999)
Ruby, Er:YAG and Diode Systems
- S L T (USA) 1 week Local Service Training (Mar. 1999)
Nd:YAG System

5) Urology:

- Dornier MedTech (Germany) 3 weeks Field Service Training in **Germany** (Feb. 1995)
Extra-corporeal Shock Wave Lithotripter
- Laborie (Canada) 1 week Local Service Training (Feb. 1997)
UroDynamic Study for lower Urinary Tract

6) Immunology:

- Sanofi Diagnostique Pasteur (France) 4 weeks Field Service Training in **France** (Mar. 1996)
Access Immunoassay

SKILLS and LANGUAGES

- Computer literacy: Very versed in Word, Excel, PowerPoint, Surfing the Internet
- Languages: English, French and Arabic (Native)

LEISURE and CULTURAL ACTIVITIES

- Ping-Pong and Billiard