

**Mohamad Murshed Mohsen**  
**Date of Birth: November 03, 1983**  
**Nationality: Lebanese**  
**E-mail: mohamadmurshed@gmail.com**  
**Mobile: +961-03-004853**



### **Professional Summary:**

Supply Chain Management, offering exceptional analytical, problem solving and interpersonal skills. Seeking for a position in supply chain management, and offering challenging growth opportunities in a fast-paced professional environment.

### **Work History**

**Head of logistics department and Stock Controller**, 2016 to current.

Lebanese Roasting group, Lebanon.

- Monitor warehouse and follow the planned export schedule and time.
- Follow up the details of stuffing and loading processes and presenting reports.
- Issue daily production order on the system in coordination with Production, supervisors and based on the production data.
- Collaborate with production personnel to ensure manufactured products are of consistent quality.
- Do physical inventory control.
- Coordinates with the quality department regarding the waste list.
- Find discrepancies and Make the necessary control on stock difference.

**Supply Chain department**, 2010 to 2014

Al Zahraa University Hospital – Beirut.

- Preparation of orders' requests based on the available stock and the materials.
- Coordination with Head Office departments for the new orders.
- Negotiation with the suppliers for materials, prices, payment terms, lead time, delivery time.
- Follow up with departments to fulfill the purchase process like accounting department, stock, controllers, warehouse keepers, etc..
- Asking for testing reports and analysis of samples and new materials and inform the suppliers by the result.
- Data entry for the confirmed orders into the software.

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### **Commercial Officer, 2007 to 2009**

Al Bonian Group – Beirut

- Negotiation of contracts, its clauses and details till signature.
- Analysis of stock reports, sales and purchases reports from software.
- Preparation of orders' requests and requesting for quotations of different suppliers.
- Negotiation with the suppliers for materials, prices, payment terms, lead time, delivery time, etc..
- Negotiation with shipping lines, forwarders, shipping terms, documents fees.
- Checking and confirming shipping documents.
- Responsible for inventory, comparison of software's stock and warehouse cargo.
- Presentation of detailed reports to the management with models, available quantities, purchased quantities, difference, idled stock, etc..

### **Education**

#### **MBA: Marketing & Management, 2010**

Lebanese University – Faculty of Economic Science and Business Administration – Hadath-Mount Lebanon.

#### **BA: Accounting & Finance, 2006**

Lebanese University – Faculty of Economic Science and Business Administration – Hadath-Mount Lebanon

### **Certifications and Workshops**

Workshops at Morgan International, Management Mix, Sustainable Management Group, Najem Auditing & Accounting, Wynder Coaches, Lebanese Management Associations (LMA) etc. in HR, Procurement Management, Time Management, Effectives Communications Skills, customer care, etc.

**Skills:** Negotiation & Commination skills, Organized, scheduled, Proactive.

**References:** Available Upon Request.