

# RANY ELIAS

---

Born on: January 31, 1991

Nationality: Lebanese

E-mail: eliasrany@gmail.com

Address: Jbeil, Blat. Tony Elias building 1<sup>st</sup> floor



+961 70 297429

---

## **OBJECTIVE:**

To work and share my knowledge in the shipping industry, which I acquired in my university studies, and to build my future professional experience.

## **EDUCATION:**

2010 – Baccalaureate Degree – Official college Jbeil

2010 – Business Management – USEK university Kaslik

2012 – Transport Management and Logistics – AUT university – Halat

Graduated in Spring 2015

### **Concentrated courses:**

- Port and Transport Marketing
- Maritime Logistics
- Shipping Economics and Management
- Shipping Finance
- Logistics and Supply Chain Management
- Marine Technology and Maritime Law
- Strategic Management and Operation

## **EXPERIENCE:**

2018 / Present – Business Development at TOLL Global Forwarding

Project Management and Trade Lane

Shipping Line negotiations

New clients approach

Identifying new sales leads

Maintaining fruitful relationships with existing customers

Planning and Overseeing new marketing initiatives

Door to Door operations

2016 / 2018 – The Net Holding – Net Logistics – Key account administrator

Import/Export

Air Freight / Sea Freight

Billing

Agent Handling

Quoting Desk

2015 – 2015 Panemar Forwarding - Export assistant Manager

2009/2014 - LAU university - Byblos Campus - Assistant Technician and Physical Plant Operation

### **SOFTWARE SKILLS:**

Microsoft Office Suite

ERP Systems

### **LANGUAGES:**

Arabic (Native)

English

French

### **HOBBIES:**

Basketball – Football – Ski – Reading – Outdoor Activities.