

Hazem Mohammad Bizri

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Date of Birth: 6/8/1989

Objective: Further develop my competences in Logistics or in marketing department to further progress my career.

Education	2006	Sidon National School	Saida, Lebanon
		Sociology and Economics	
	2007	American University of Science and Technology	Saida, Lebanon
		Associate degree (3 years) in Marketing and Advertising	

Work Experience	Power Services: (Family Business)	2007-Present
	<ul style="list-style-type: none">• Started as a part timer while going to University helping with the family business.• Joined as a full time employee in 2010 in the capacity of sales and customer support representative.• I now manage most of the main accounts; follow up with their invoices/payments	

Zahid Tractor: Logistics Admin	2013-2015
<ul style="list-style-type: none">• Assist the Logistics Manager in allocation for the customer• Handling all the invoices from the dealer(Volvo, Renault)• Receive and check the trucks from Seaport• Responsible for the transportation of the trucks to the customer site or to the other region.	

Baassiri General Trading: Logistics Supervisor.2017-2018

- Handling all the invoices from the dealer
- Receive and check the trucks from Seaport
- Handling all sea freight shipment from vendor to our warehouses or customers locations.
- **Baassiri General Trading: Business Development Manager.2018-Present**
- Contacting potential clients to establish rapport and arrange meetings.
- Planning and overseeing new marketing initiatives.
- Researching organizations and individuals to find new opportunities.
- Increasing the value of current customers while attracting new ones.
- Finding and developing new markets and improving sales.
- Attending conferences, meetings, and industry events.

- Developing quotes and proposals for clients.
- Developing goals for the development team and business growth and ensuring they are met.
- Training personnel and helping team members develop their skills.

Skills

Use of Microsoft office: word, excel, PowerPoint, Installing Software, analyze information from different resources. Have excellent written and oral communication skills Communicate clearly and persuasively with teams and colleagues.

Fluent in Arabic and English with basic knowledge of French