

Ali Ezzeddine

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EDUCATION

- LEBANESE AMERICAN UNIVERSITY** (*Sep '14 – Jun '17*) BEIRUT, LEBANON
- Bachelor of Economics (B.S.)
 - Coursework: Environmental, Resource, and Energy Economics, International Economics, Econometrics, Managerial Finance, Labor and Human Resource Economics, Economics of Organizations and Management, Mathematical Methods for Economics
- RAWDAH HIGH SCHOOL** (*Sep '99 – Jun '14*) BEIRUT, LEBANON
- Lebanese Baccalaureate – Economics & Sociology

WORK EXPERIENCE

- BANKERS ASSURANCE** (*Apr'19 – Jun'19*) – Sales Agent BEIRUT, LEBANON
- Provided financial, insurance, and wealth management services to protect and grow client assets
 - Achieved over 300 cold calls weekly, planned and led ten appointments per week, and maintained client base of over 10 Bankers Life Clients
 - Underwent a 2-week professional sales skills training program
- AKIL INDUSTRIAL GROUP ANGOLA** (*Feb'18 – Feb'19*) – Business Consultant LUANDA, ANGOLA
- Performed due diligence and research for the evaluation and assessment of several potential investments
 - Prepared PowerPoint decks on the financial, strategic, and investment merits and risks of opportunities
 - Conducted market research and analysis on competitive environment
 - Monitored and evaluated business progress
 - Supported in pricing policy
- FIBREX CONSTRUCTION GROUP** (*Aug '17 – Jan '18*) – Project Analyst BEIRUT, LEBANON
- Conducted industry research and data analysis relevant to the project
 - Conducted financial forecasting and budget tracking
 - Supported in project valuation and monitoring
 - Assisted in creating feasibility study

EXTRACURRICULAR ACTIVITIES

- RED CROSS VOLUNTEER** (*Jul '16 – Aug '16*) – Volunteer BEIRUT, LEBANON
- Assisted in the administration and provided direct support to designated Red Cross programs, including logistical duties such as scheduling classes, and ordering supplies
 - Demonstrated community engagement through events and educational presentations to increase awareness and access to grief support services for the entire community
- LAU VARSITY BASKETBALL TEAM** (*Jan '15 – Jun'17*) – Member BEIRUT, LEBANON
- Devoted an average of 10 hours per week to training, conditioning, practices, meetings, and games

EXTRACURRICULAR ACTIVITIES

LANGUAGES: Fluent in English, Arabic, and basic French

COMPUTER LITERACY: Extensive knowledge of MS Word, Excel, PowerPoint, and Outlook

HOBBIES & INTERESTS: Basketball, Swimming, and Reading