
NADA IBRAHIM

Date of Birth: 12/Feb/1994

Nationality: Lebanese

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CAREER HISTORY

- 2019: Sales executive at " Imperious facility management ".
 - Conducting market research to identify selling possibilities and evaluate customer needs
 - Actively seeking out new sales opportunities through cold calling, networking and social media
 - Setting up meetings with potential clients and listening to their wishes and concerns
- 2018: Property consultant at " Al Dar development ".
 - Generate new potential sales leads.
 - Follow up on daily basis with potential customers.
 - Closure deals on monthly basis to achieve my target.
 - Preparing daily sales report to my sales manager.
- 2017: Work as an alternative teacher at Frere School.
 - Designing and following a complete teaching plan
 - Organizing learning material and resources

- **2016-2015: Sales associate at Aishti Sal Beirut downtown**

- Responsible on the daily back to back sales.
- Dealing directly with boutique customers.
- Helping boutique manager in daily closure.
- Helping team members in case on work load.

- **2013: Sales associate at PAC Sal, Beirut Duty Free.**

- Greeting customers.
- Operating cash registers.
- Increasing in store sales.
- Maintaining sales floor appearance.
- Cross-selling products.

- **2013: Cashier at Brisk Resto/Café.**

- Cash handling and end of day revenue reconciliation and applicable paperwork

EDUCATION

- **2017– Present:** Master Two: finalizing my M2 degree from the Lebanese University.
- **2016:** Master One: M1 degree from the Lebanese University (in Institutional Communication)
- **2015:** Bachelor's in Media (Public relations and advertisement)
- **2012:** Lebanese Baccalaureate in Sociology and Economics.

SKILLS & COMPETENCIS

Software Skills:

- Microsoft Office (Word, Excel, Access, Power point, Outlook).

Languages:

- Arabic: Native speaker
- English: Excellent command

REFERENCES

Available upon request.