



Romain Tournier

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22 years old

Education

Sept 2019-June 2020 (1 year)

- **Master of international expertise, international relations** (Master 2), Sciences Po Aix-en-Provence
- **DU (Diplôme Universitaire), Arabic Language**, Université Aix-Marseille (Débutant).

Sept 2015-June 2019 (4 years)

Bachelor in Business and Administration (Master 1), EMLyon Business school

Sept 2017-March 2018 (7 Months)

School of political sciences & economics, Waseda University, TOKYO



Experiences

January-June 2019

Ernst&Young - Market operations & Partner assistant (*EY consulting division*), PARIS

- Assisting Inbound and listed Midcaps segment leaders in developing Growth Markets.
- Elaborating micro and macro analysis for EY Partners. (account/market performance, dynamics...).
- Involvement in France/WEM/EMEIA-level strategic projects.

March-August 2018

Koom - Business Development (*social start-up*), PARIS

- Handling the full sales cycle, from prospection to demonstrations to converting client meetings.
- Organizing, attending and pitching in various events, working on cross-companies projects.

March-August 2017

ielo design - Project manager (*Communication & Store design start-up*), SINGAPORE

- Realizing daily follow-up on projects across Asia, managing clients & suppliers relationships.
- Designing and implementing a new marketing strategy (social medias, promotional videos).

Side Jobs: Waiter, Mc Donald's employee, factory worker, carpenter, holiday center animator ...



Team Achievements

March 2017

1st Prize Start-up Challenge. *Presentation of the project at Volvo's headquarters in Sweden.*

Volvo Involve Challenge: 24 hours challenge to design a sustainable & more inclusive city through a start-up idea.

January 2016-March 2017

Sustainable Development Student Association (*New-World*)

Implementing various initiatives aiming at sensibilising students on environmental issues.:
Organizing round tables, creating an organic baskets delivery system, films projections...



Skills

Languages

- French - Mother tongue
- English-bilingual: TOEFL IBT: 107
- German-intermediate
- Arabic-beginner (learning intensively)

IT proficiency

- Microsoft Office - PCIE Start® Diploma (91%)
- Self-taught Adobe skills(Photoshop, Indesign..)
- Start-up: Pipedrive, Mailchimp, Wordpress...



Interests

- Sports: Rugby: *team captain for 4 years*. Swimming, skiing, rock climbing & mountain ascensions.
- Reading: preference for materials on international relations, geopolitics and economy/news.
- Exploring other cultures: Japan, Southeast Asia ...
- Culinary arts and the food industry.

