

# Ibrahim Mokdad | Corporate Banking

Email: [ibrahimmokdad@outlook.com](mailto:ibrahimmokdad@outlook.com)

Mobile: (00961) 7071 9899

LinkedIn: /ibrahimmokdad/

Location: Beirut – Lebanon

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## PROFILE

I am a determined individual who enjoys an active lifestyle of healthy eating, fitness, and a semi-pro football career, alongside my Banking profession. I am well trained with technological advances as well as programs pertaining to the everyday running of a business. I strive under pressure and take on challenges with the responsibility fitting of a professional ensuring that I and the party I am representing are successful.

## WORK EXPERIENCE

- *Credit Analyst* at Lebanese Swiss Bank SAL – Beirut, Lebanon  
**Period worked:** December 2017 – Present  
**Job responsibilities:** Credit analysis, Client account management, Client relations, Financial analysis, Feasibility studies, Market analysis
- *Sundry & Customer Service Representative* at Lebanese Swiss Bank SAL - Beirut, Lebanon  
**Period worked:** September 2015 – December 2017  
**Job responsibilities:** Internal and external transfers, Attestations, Account Opening, Management of Bank's internal accounts on Branch Level, Customer portfolio management
- *Teller* at Lebanese Swiss Bank SAL - Beirut, Lebanon  
**Period worked:** May 2015 - September 2015  
**Job responsibilities:** In charge of cash operations
- *Internship* at Bank Pekao – Warsaw, Poland  
**Period interned:** Winter of 2014  
**Job responsibilities:** Back office, Investment Analysis, Portfolio Management.
- *Internship* at Computronic Equipment Center (CEC) – Beirut, Lebanon  
**Period worked:** Summer of 2013 (May, June, July)  
**Job responsibilities:** Spare parts inventory, Call records, Equipment Delivery, and Bookkeeping.

## CERTIFICATIONS

- *Bank Credit (BC)* – Required by Banque Du Liban (BDL)  
**Grade attained:** 43/50  
**Date achieved:** July 2018
- *Banking Ethics (BE)* – Required by Banque Du Liban (BDL)  
**Grade attained:** 38/50  
**Date achieved:** February 2018
- *Lebanese Financial Regulations (LFR)* – Required by Banque Du Liban (BDL)  
**Grade attained:** 39/50  
**Date achieved:** November 2017

## EDUCATION

- *Bachelor of Arts in Business Economics* – Accredited by Coventry University, UK  
**University:** Lazarski University, Warszawa – Poland  
**Year Graduated:** 2014  
**GPA:** 4 plus (Dobrym Plus)

- *Bachelor of Arts in Business Administration* – Accredited by the Commission on Higher Education Middle States, Philadelphia - USA  
**University:** American University of Beirut, Beirut – Lebanon  
**Years Attended:** 2010 – 2013
- *International Baccalaureate Diploma* – Accredited by the Middle States Association of Colleges and Schools, Philadelphia - USA  
**School:** Sagesse High School, Beirut – Lebanon  
**Year Graduated:** 2010

## THESES WRITTEN

- **High School level:**
  - International Baccalaureate Diploma thesis in Business on the introduction of Goal-Line technology in the sport of Football
  - International Baccalaureate Diploma Theory of Knowledge essay.
- **University level:**
  - Bachelor of Arts in Business Economics thesis on the Economics of Football

## COMMUNITY SERVICE EXPERIENCE

*150 hours of CAS (Creativity, Action, Service) in High School, Consisted of:*

- **Creativity:** Learned how to play the Piano and Guitar
- **Action:** Gym, Mixed Martial Arts, and Football/Soccer
- **Service:** Spent time with Orphans at the local Orphanage and Coached Iraqi refugees in Football/Soccer

## PUBLIC SPEAKING AND NEGOTIATION EXPERIENCE

*Model United Nations (MUN) – Lebanese American University, Beirut – Lebanon*  
 Represented North Korea in the International Atomic Energy Agency (IAEA)  
 Award Received: Outstanding Delegate Award (Second Highest Award)

## PROJECTS

10 day visit to the south of Lebanon in order to devise a plan to improve branch operations at the Nabatieh Lebanese Swiss Bank Branch.

### **Result:**

Overall change in the branch design in order to make operations more efficient  
 Improved staff interactions and cooperation through daily end of day meetings  
 Increase from one teller to two leading to a decrease in customer wait times