#### Alaa Yassine

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#### **EDUCATION**

### From Sept/15 to June/19

#### **American University of Beirut**

Beirut, Lebanon

Bachelor in Business Administration, with Emphasis on Business

Information and Decision Systems- MIS

Date of Graduation: June 2019

**Courses Taken:** Project Management, Supply Chain and Logistics, Enterprise Systems, Organizational Behavior, Accounting, Marketing, Finance, Management, decision

Systems, Computer Science and Economics.

**GPA over 4:** 3.02/4

# From 09/'00 to 06/15

## **Pakistan International School of Damascus**

Damascus, Syria

IGCSE, AS level and SAT certifications

#### **EXPERIENCE**

## From 08/19 to Present

## **Al-Akram for Trading**

Beirut, Lebanon

Position Held: Procurement and Logistics Manager

- Identify potential suppliers, visit existing suppliers, and build and maintain good relationships with them
- Oversee the purchase requisitions and maintain appropriate inventory levels required by department
- Develop an organization's purchasing strategy
- Plan and evaluate supplier contracts & gauge the performance to expenditure budget analysis on a continuous basis
- Manage returns and rejections professionally & promptly with suppliers
- Involvement with vendor trade shows and related purchasing events to maximize buying abilities

# From 06/19 to 08/19

## **MAJID AL-FUTTAIM VENTURES**

Dubai, UAE

Position Held: Trainee-

Department of Procurement and Logistics

- Implementing Effective Sourcing Strategies
- Lead RFP, RFQ, Tendering, supplier selection and negotiation processes
- Achieve efficiencies and savings based on consolidated strategic requirements
- Ensure timeliness and quality of all contracts required for compliant and reliable business operations
- Track forecasted vs actual savings for all procurement needed
- Monitoring Logistics and ensuring right incoterms

## From 06/18 to 05/19

## **Al-Akram for Trading**

Beirut, Lebanon

Position Held: Procurement/Logistics officer

- In charge of daily operational purchasing needs such as planning, issuing and following up on Purchase Orders delivery and shipment schedules
- Evaluate prior sales to establish forecasts and future fulfillment needs
- Research and propose new products and closeout deals for cost of sales savings, aiding in budget reduction
- Tracking of product cost savings for progressive reporting and analysis

From 06/17 to 05/18

## **Yassine Trading Company**

Beirut, Lebanon

Position held: Personal Assistant/Secretary

- Time and daily management, scheduling of meetings
- Correspondence and note-taking
- Accuracy and attention to detail of everything related to the company
- Advanced use of Microsoft excel and Microsoft word for management
- Answering phone calls and emails in a professional manner

From 09/18 to 05/19

#### **AUB OUTLOOK**

Beirut, Lebanon

Position held: Team Member (Marketing and PR)

- Tracking actual vs. forecasted sales of newspaper
- Promoted the newspaper around university and Social Media
- Organized and Promoted University Events
- Maintain positive business relationships to ensure future successful events
- Meeting/exceeding sales goals
- Managed all social media platforms for the newspaper

From 04/19 to 05/19

### **WOMEN IN DATA SCIENCE**

Beirut, Lebanon

Position held: Volunteer/Organizer

- Meet and greet of more than 1300 attendees
- Organized all details before and during the event
- Worked with other team members and took timely decisions

From 01/18 to 05/18

## **SHARE THE FLAG**

Beirut, Lebanon

Position held: Construction and management team

- Constructed the flag in the field of work
- Reception management and event organization

From 01/17 to 02/17

### **BANK SYRIA AND OVERSEAS**

Damascus, Syria

Position held: Trainee

- Handling customer financial transactions, answering phones, filling deposit slips and balancing numbers at end of the day
- Professional use of Oracle for all daily bank activities
- Answering customer questions about banking services
- Protecting customer accounts by reviewing suspicious activities.

From 01/17 to 05/18

#### UNISEF

Beirut, Lebanon

Position held: Volunteer

• Improve life and health of children across various Lebanese areas

### **SUMMARY SKILLS**

Languages: Mother tongue: Arabic. Fluent in English

**Computer Skills:** MS Word, Excel (Functions, Solver,@risk, Macro), PowerPoint, Access, Internet use, Sourcing, Oracle, SAP, Surveying, Canava

**Soft Skills:** Leadership, Communication, Team-Building, Organizational, Management, Public Speaking, Negotiation **Certifications:** Machine Learning, Fullbridge U (All Business techniques and HR relations), Microsoft Excel certification, Think about It.