

## JOHANE MARIE-LOU BOUILLON

[Jxb01@mail.aub.edu](mailto:Jxb01@mail.aub.edu) • +961 76 965 788 • Ras Kafa,, Beirut, Lebanon

Nationality: **French**

### EXPERIENCE

#### CASE COMPETITION

**BEIRUT, LEBANON**

##### PARTICIPANT

**AUG 2019 TO PRESENT**

- Planning to compete with the AUB team internationally in case competitions in 2019-2020
- Training on a weekly basis on implementing and presenting solutions and strategy plans on international business cases covering extensive range of industries

#### ALLIANZ

**BEIRUT, LEBANON**

##### SUMMER JUNIOR UNDERWRITER

**JUL 2019 TO AUG 2019**

- Quoted, converted, renewed and cancelled more than 500 insurance policies
- Executed loan transactions of amounts greater than USD 500 000
- Learned how to use the Insurance Management System (IMS)
- Assessed risk and presented the appropriate consultancy for different clients

#### SYNKERS

**BEIRUT, LEBANON**

##### PRIVATE TUTOR

**JUL 2019 TO AUG 2019**

- Taught more than 450+ hours
- Certified by the British Council
- Ranked 5 stars on the application over numerous reviews
- Built PowerPoint presentations from scratch as part of the course prep work

#### LE CARPACCIO

**RABIEH, LEBANON**

##### PART-TIME KEY ACCOUNT MANAGER

**MAY 2017 TO PRESENT**

- Worked on the execution of many trades in the food and beverages (F&B) sector
- Learned how to use and create balance sheets and acquired intermediate accounting skills
- Acquired relationship skills by attending meetings with more than 20 different suppliers
- Increased sales by 10% by improving customer care and developing a cross selling strategy

### EDUCATION

#### AMERICAN UNIVERSITY OF BEIRUT (AUB)

**BEIRUT, LEBANON**

##### BACHELOR OF BUSINESS ADMINISTRATION (BBA), CONCENTRATION IN FINANCE

**SEP 2017 – JUN 2020**

- Overall GPA of **83/100 | 3.5/4.00**
- Participant of the **Fullbridge U** program: a 2-month career preparation course focused on effective communication, teamwork, design thinking, and critical work management skills

#### COLLEGE LOUISE WEGMANN (CLW)

**BADARO, LEBANON**

##### FRENCH & LEBANESE BACCALAUREATES, ECONOMICS AND SOCIAL SCIENCES (ES)

**SEP 2006 – JUN 2017**

- Diploma in Economics and Social Sciences (ES)
- Graduation with **High Distinction**
- **Honors** Award in Mathematics and Spanish

### EXTRACURRICULAR & VOLUNTEERING ACTIVITIES

- Active member of the **Investment Club**
- Active member of the **Business Student Society**
- Taught horseback riding for disabled people and unprivileged toddlers
- Tutored math courses to children in a small village in Tanzania

### SUMMARY SKILLS

#### LANGUAGES

**English** Full Professional • **French** Native • **Arabic** Native • **Spanish** Intermediate

#### INTERPERSONAL SKILLS

Public Speaking • Leadership • Management • Teamwork • Communication • Tutoring • Motivation • Analytical

#### COMPUTER SKILLS

Microsoft Office Word • Excel (Advanced) • PowerPoint • SQL • VBA • Access • IMS

### INTERESTS & HOBBIES

- **Squash** Competing in the 2019 Lebanese Championship
- **Diving** Certified Advanced Recreational Diver