

# ANTHONY ABOU ABSI

LEBANESE - SWEDISH

## PROFILE



Results-driven sales leader bringing demonstrated record of progressive growth and accomplishment in Sales industry. Proactive manager and strategic problem-solver able to achieve challenging profit goals while consistently acquiring new customers and expanding operations. Tenacious in pursuing new revenue streams and sales opportunities.

## CONTACTS



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Byakout, 1201

## SKILLS



Proficient in Microsoft Office  
Self-Motivated and team player  
Social Media Management  
Analytical skills  
Detail Oriented

## WORK EXPERIENCE



2018

### SALES EXECUTIVE

*Terranet S.A.L | Beirut*

- Coordinated with purchasing manager to negotiate and secure contracts with key clients.
- Built effective channel partnerships to enhance company-wide sales and drive group performance.
- Created professional sales presentations to creatively communicate product quality and market comparisons to clinical and non-clinical hospital personnel.

2017 - 2019

### FLOOR MANAGER

*Urban Group S.A.R.L | Beirut*

- Established effective employee schedules to meet expected customer demands.
- Implemented merchandising and promotional changes to enhance sales.
- Connected with customers daily to understand needs, provide assistance and collect feedback to optimize operations.

2015

### SALESPERSON

*Mikesport | Zalka*

Salesperson in the sport gallery and stock Coordinator

## EDUCATION



2018

### BBA

*Notre Dame University - Louaize | Lebanon*

- Major in Subject : Business Management
- Active in Student Activities
- Member of Student Union at NDU (2018)

LANGUAGES



Arabic : (NATIVE)

English : (PROFICIENT)

French : (VERY\_GOOD)

INTERESTS



- Football
- Basketball
- Table Tennis
- An avid reader of history and acquiring a wide range of general knowledge