# Ranin Walid Hajaj

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D.O.B: 27 October 1997Address: Beirut - LebanonNationality: PalestinianMarital Status: Single

# **OBJECTIVE**

Seeking a challenging position as a marketing consultant in the company where my skills can be utilized, developed.

# **WORK EXPERIENCE**

March 2019- Present Mindfield

### **Sales Executive Department**

- Build and maintain strong customer relationships.
- Effectively communicate digital services through proposals.
- Communicate with clients to understand their business needs.

August 2018 – February 2019

**MIRUM** 

## **Project Management Department**

• Communicate with clients regarding the renewal of IT Services (Hosting websites, Domains, SSL, CPanel, Google Apps)

July 2017 - August 2018

Women's Program Association

### **Secretary**

• Manage files, create presentations and conducted daily reporting.

August 2015- May 2016

Delta Call, Beirut, Lebanon

### **Telemarketing**

• Communicate with clients in order to convince them with our services (Web design, SMS service, Accounting System for municipalities, Mobile Application)

# **EDUCATION**

2015 - 2019

Arts, Science& Technology University of Lebanon (AUL) Bachelor of Business Administration, Marketing and Advertising

### **Achievement**

Earn recognition on the Deans' list in AUL University to achieve grade point average of GPA 4.00

# **SKILLS**

#### **Personal Skills**

Ability to work under pressure, Energetic, Critical Thinking, Time Management and well organized.

# Languages

Arabic-English- Basic French

### **Computer Competence**

- Customer Relationship Management (CRM).
- Mindjet Mind Manager.
- Photoshop.
- Navision Software.
- Competent in Microsoft Office (Excel, word, PowerPoint, outlook, Access).

### ADDITIONAL INFORMATION

### **Hobbies and Interests**

Reading - Volunteer work

# **Volunteering Experience**

- Participate as a competitor at Hult Prize and as an organizer.
- Statistic with UNICEF (BACK TO SCHOOL campaign).
- Organizing an open day event with our marketing department.
- Giving a social animator session with Right to play company.

### **Conferences Attended**

- Boot campaign with ANTWORK (interview skills, design thinking, public speech...)
- Training session with Anera about Life Skills.