First Name: Mohammad
Family Name: Koumayha
Date of Birth: 05.06.1997
Address: Beirut, Lebanon
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Oct 2019 - Present Studying at Lebanese International University, Beirut – Lebanon

• Master's in Business Administration (focus: International Management)

Oct 2015 – Jun 2019 Graduated from Lebanese International University, Beirut - Lebanon

• Bachelor of Science in Management Information Systems

06.09.2015 Graduated from Kfarshima official Secondary School, Kfarshima - Lebanon

Baccalaureate in Sociology and Economy

2001 – 2012 Studied at Collège des Sœurs des Saint Cœurs, Hadath - Lebanon

Professional Experience

03.2019 – 4.2019 Data Validation at **Bankers Insurance**, **B.O.T** program(UNICEF)

- Checking the record of claims on a Oracle supported system
- Validating the data exctracted on Excel spreadsheet

07.2017 – 08.2017 Sales Associate at H&M, ABC Ashrafiyeh - Lebanon

- Customer service and chashiering
- Segrigation and pricing of goods
- Working in teams to achieve the target

07.2016 – 12.2016 Sales Representative at Dany's butcher shop, Verdun - Lebanon

- Customer service and cashiering with background knowledge for meat matters
- HACCP quality control from delivery to storing (from supplier to customer)

Trainings and Seminars & competetions

12.2018 Hult Prize challenge 2019, in partnership with the United Nations at LIU - Lebanon

- Challenge: Youth Unemployment
- Won the Runner Up 1 LIU On-Campus team competition

11.2018 – 12.2018 GIL Program, NAWAYA NGO, in partnership with UNICEF at AUL - Lebanon

18 sessions of entrepreneurship skills and project building training

- Design thinking (part 1) and business development (part 2) workshops
- Team's project got qualified for the winning submitted ideas

03.2017 **IOT** (Internet of things) Seminar at **ESIB - Lebanon**

- IoT Components, challenges and application
- IoT Infrastructure and regulation in Lebanon

08.2016 Boecker® Food Safety (level 2) certificate, Beirut - Lebanon

- Avoiding waste while increasing productivity of food traders
- Understanding the importance of hygiene practices

Qualifications

Languages Arabic: Native, mother tongue language

English: Very good (writing and comprehension, american dialect)

French: Good (French education system in school)

German: Basic, Level A2 (CEFR) certificate Goethe Institut- Lebanon

Computer-Literacy Programming JAVA, SQL (Oracle, NetBeans IDE, Workbench²)

languages:

Tools:
• Amadeus system (travel Industry selling platform)

• **Tableau**® (business intelligence software)

• Microsoft Office (Word, Excel, Power point, Access)

Social Work and Hobbys

02.2018 − Present • Member and volunteer at **Donner Sang Compter NGO Lebanon**,

In collaboration with **Lebanese Red Cross** and **AUBMC**, we aim for promoting and raising awareness about voluntary non-remunerated blood donation through

campaigns and blood drives among Lebanon.

11.2018 • Volunteer at Lebanese Youth Hostels Federation,
In collaboration with the Ministry of social affairs and AEC NGO, I

participated in a youth volunteering program where, workshops, meet-ups and

activities were held related to recycling, charity, and cyber-security.

Hobbys Listening to music (contemporary, pop, and vintage Arabic music)

Wandering in villages and city streets