

Farid Sahli

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Objective

To become a strong team member in a progressive company where my academic background, personal traits, and work experience can be put to their maximum use towards accomplishing a team's objectives.

Now looking for a new and challenging position, one which will make best use of my existing skills and experience that will also further my personal development.

Work Experience

Trust For Elevators (ThyssenKrupp) (Beirut– Lebanon)

Account Executive

September 2017 – Present

Company Industry: Trading

- Maintain good relations with Contractors & Consultant
- Responsible for the development of Elevators & Escalators market
- Assist in preparation of Logistic & Installation
- After sales Service

Ministry of Municipal and Rural Affairs (Riyadh – Saudi Arabia)

Events & Activation Organizer

January 2016 – 2017

Company Industry: Advertising

- Manage operations, including special-event setups, and prices
- Plan, organize and implement entertaining events and marketing initiatives to increase revenue
- Prepare media campaign

Alpha Trading (Jeddah – Saudi Arabia)

Sales Supervisor

January 2011 – December 2015

Company Industry: Food Commodities

- Maintain good relations with suppliers and customers
- Responsible for the development of dry and frozen food market
- Assist in preparation of purchase orders

Habitat Furniture (Alexandria, Egypt)
Showroom Manager
Company Industry: Furniture

January 2006 – December 2011

- Implemented systems for staffing, scheduling, inventory, and training
- Responsible for management of Sales

Axiom Telecom (Dubai – United Arab Emirates)
Marketing & Sales Advisor
Company Industry: Telecommunications

January 2001 – December 2005

- Review the inventory, manage and replenish the stock and maintain relations with customers
- Conduct plan to achieve define target

Ali Reza (Jeddah, Saudi Arabia)
Fleet Sales Executive
Company Industry: Automotive

September 1995 – November 2000

- Responsible for meeting sales target set for Mazda, Ford, And Kia automobiles
- Assist in events and promotions

Educational Background

Bachelor's Degree – Business Administration
Amman University – Amman, Jordan

December 1994

Key Skills & Competencies

- Confident and articulate when communicating with customers
- Extensive sales experience and expertise
- Target oriented
- English and Arabic - spoken and written fluently

References available upon request