

## Hussein Hakim

### Personal Details

Date of Birth: 26/08/1988  
Marital Status: Married, one child  
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### Introduction:

*Good leaders must first become good servants.* (by Robert K. Greenleaf)

After pondering on my nine years of hard-working, I noticed that one of my positive traits which have been in me since the start of my career are, 'helping others, motivating them, and lifting their spirits.' Which made me realize that I need to amend my vision and add a part to it that says '...become a genuine servant leader'.

Currently, studying in an EMBA (Executive Masters in Business Administration) program, which has exposed me to priceless and outstanding practical lectures, and top-notch figures that have extensive experience from diverse sectors. I also hold a Bachelor of Business Administration (B.B.A.) focused on business and management.

### Education:

Currently enrolled in EMBA (Executive Master in Business Administration) program at LAU (Lebanese American University). Expected to finish program during 2020 **2019-2020**  
Current GPA =3.96

CELTA (Certificate in English Language Teaching to Adults) – Cambridge **July – 2019**

Attended Seminars for communication skills and marketing skills. **2009-2010**

Took a certificate in CIFFA first degree. **2009-2010**

Bachelor Degree in Business and Commerce at Beirut Arab University. CGPA 2.46 **2007-2011**  
(Highest semester GPA 3.12)

High School degree in Life Science. **2006**

## **Career History:**

### **iTutorGroup (Online English Teaching Platform)**

**Sep 2019 – current**

- Teaching English to all ages (online)
- Teaching Business English

### **FAST MART SUPERMARKET (16 Employees)**

**2017-Aug 2019**

- Owner of a running and successful supermarket
- Inventory
- Scheduling meetings
- Sales (Cashier man, Cashier manager)
- Development of new ideas to improve business
- New strategies for increasing income products
- Building a delivery system cheese fridges.
- Customer relationship
- Data entry)
- Pricing
- Marketing
- Cashier man
- Dealing with all suppliers
- Dealing with all F&B items and
- Cutting and selling on meat and

### **CELTA Cambridge Certificate (English Teaching)**

**July 2019**

- Working knowledge of teaching both Elementary and Intermediate
- Knowledge and use of different TEFL course books
- Application of the communicative approach to teaching different types of lessons

### **VITAS Firm**

**2016-2017**

- Credit Analyst. (Analysis of SME projects and profit projection)
- Studied new small business
- Studied and analyzed entrepreneurial ideas to fund

### **VIP FURNITURE & INTERIOR DECORATION LTD (NIGERIA).**

**2012-2016**

- Self-employed, as owner and director of a retail furniture company.
- Stock management
- Sales
- Marketing
- Traveled to China 3 times to buy products (canton fair two times)
- Pricing
- Traveled to turkey

### **AMIGO SUPERMARKET (NIGERIA).**

**2011-2012**

- Department manager.
- Inventory
- Store assistant manager

**MSC shipping company.**

**2009-2010**

- Freight Forwarder
- Logistics

### **Skills:**

- Sales Management
- Project management
- Retail
- Logistics
- Microsoft PowerPoint
- Microsoft Excel
- Customer relationship
- Inventory management
- Marketing Strategy
- Sales
- Merchandising
- Microsoft office
- Team Buildup

### **Soft Skills:**

- Work Ethics
- Interpersonal skills
- Organized
- A genuine passion for helping others improve
- Industrious
- Flexibility/Adaptability
- Natural communicator

### **Languages:**

Write, Speak, and Read

Arabic (mother language)

English Fluent (IELTS: Overall Band 7, with Speaking 8)

### **Interest:**

I am a keen outdoorsman and sportsman. I enjoy football, basketball, skiing, swimming, running. I enjoy cooking and entertaining in the evenings.

Most of all, I enjoy motivating others.

### **References(s):**

Dr. Jalal Armache  
(LAU professor) +9613775829

Mr. Adel Al Yafawi  
(F&B supplier, Levitude) +961 3 715505

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