

# DANY KRAYEM

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Results-driven sales professional seeking a sales position, employing proven expertise in identifying opportunities and growing the sales base. Strong problem-solving, influence and negotiation skills guarantee successful business-to-business sales and positive long-term customer relationships.

## EXPERIENCE

**FEBRUARY 2019 – PRESENT**

**HORECA SALES, GABRIEL BOCTI**

Opening new opportunities in the Horeca Sector & taking care of the existing customer  
Visiting my customers, taking order and collecting cash.

Following up on deliveries, resolving customer complains, maintaining positive business and customer relationships.

Achieving or over achieving the set monthly target.

**JULY 2018 – FEBRUARY 2019**

**HORECA SALES, INTERBRAND**

Being responsible of 300 accounts in Matn, Keserwan and Jbeil (Malik El Taouk, Saniour, Crepaway, MTV, NDU & other major accounts).

Visiting customers, taking order, collecting cash.

Following on deliveries and resolving issues that the customer may face.

**AUGUST 2003 – MARCH 2018**

**REAL ESTATE AGENT, FREELANCE**

**JULY 2015 – SEPTEMBER 2016**

**WAREHOUSE MANAGER, ENGLISH CAKE**

## EDUCATION

**JULY 2003**

**BACCALAUREATE, L'ATHENEE DE BEIRUT**

## LANGUAGES

- Arabic, French, English – Fluent (Speaking, Reading & Writing)