

AHMAD AL KACHOUH

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Lebanese

Chihem, Lebanon

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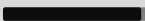


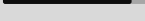
MOST PROUD OF

- Having acquired a broad set of skills which are not only limited to my educational background
- Having received a diverse professional exposure across several functions such as Accounting, Logistics, Operations, and Sales

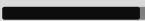


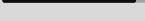
LANGUAGE SKILLS

Arabic 
English 

SOFT SKILLS

Communication 
Negotiation 
Strategic Thinking 
Stress Management 

AREAS OF EXPERTISE

Logistics 
Procurement 
Warehousing 
Sales 

HOBBIES & INTERESTS

Reading  Sports 
Music  Traveling 

SUMMARY

Passionate about Operations with more than 6 years of experience in the logistics and transportation industry. As a driven and seasoned professional with practical analytical and operational skills, my aim is to embark on a new leadership role which will allow me to share my acquired experience and expand my skills in a challenging and unpredictable environment.

PROFESSIONAL EXPERIENCE

Account Manager at Asset Invest

Jan 2019 – May 2019 | Lebanon

- Built a strong relationship with new and existing customers
- Increased sales by promoting new products and services, recommending solutions based on customers needs, cross-selling and up-selling products based on customers budget
- Followed international sales processes and procedures in promoting the added value of the brand

Operations Supervisor at Lebanese Transport and Commerce

Sep 2015 – Dec 2018 | Lebanon

- Oversaw the entire product life cycle and directly contributed to profit improvement via performance enhancement and cost efficiency solutions
- Ensured that the entire logistics process was maintained and developed in accordance with business goals at economical costs, including storage, distribution, warehousing, goods movement, tracking, and delivery, coordination with vendors, service providers, and carriers
- Ensured and controlled the implementation and documentation of policies and procedures
- Supervised a team of operation officers and coordinated with other departments to manage production vs demand

Accountant at Bekdach Transport

Oct 2013 – Jan 2014 | Lebanon

- Handled general daily accounting entries and processes
- Managed and Analyzed the company's financial statements

EDUCATION

Bachelor's degree in Business Studies with Systems Practice

2012 – 2017 | AOU Lebanon, a partner of the Open University, UK

TRAINING

Lebanese Labors Law and NSSF

2019 | Mira-Clé Training & Consulting | Lebanon

Orientation Workshop, Foundation of Success

2016 | Arab Open University | Lebanon