Jouny Al Rumhein

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EDUCATION

Skema Business School Paris, France September 2019 – Present MSc International Marketing and Business Development

Beirut, Lebanon

September 2015 – May 2019

February 2019 - September 2019

American University of Beirut (AUB) Bachelor in Business Administration with emphasis on Marketing

Minor in International Law

- Key Projects: Social media analysis for Divvy, Marketing campaign for a start-up.
- Key Courses: Digital Marketing, B2B Marketing, Consumer Behavior, Human rights

SABIS International School Beirut, Lebanon **September 2012 – June 2015**

International Program

WORK EXPERIENCE

Beirut Digital District Beirut, Lebanon June 2019 – August 2019

Sales and Marketing Intern at Hello Harold (Start-up)

Market research and Data Analysis

Business Development

Fattal Group Beirut, Lebanon July 2018 - August 2018

Sales Intern - Endurance

Promoted and Distributed Unilever Products

- Led 36 interns in a CSR project to help 10 poor families
- Ensured customer compliance with high level quality standards through daily market visits

Banque BEMO Saudi Fransi-SA (BEMO) Damascus, Syria **June 2018**

Intern - Commercial Banking

- Learned about the bank's products and services offered
- Job Shadowing for Teller, CSR and Operations positions

Closr Beirut Beirut, Lebanon **April 2018**

Event Planning Committee

Planned and organized weekly social events with more than 800 participants

Japan Tobacco International (JTI) Beirut, Lebanon June 2017 - August 2017

Intern – Marketing & Operations

- Developed a marketing plan based on extensive analysis of market conditions
- Frequent market visits with sales representatives and installation of new JTI POSM in Retail Stores

ACTIVITIES AND ACHIEVEMENTS

BeyMUN - Social Event Team Member

Uberhaus - Brand Ambassador February 2019 - Present

- Raising brand awareness for Uberhaus services among university students
- Promoting weekly events and gathering feedback from customers

Organizing social events for the delegates during the conference period

October 2018 - October 2019

Elected to be in the University Student Faculty Committee (USFC) Representative of 1000+ OSB students

Finance committee member: deciding on fund allocation for various student activities and events

Syrian cultural club - Cabinet member and PR Team Leader

January 2018 - May 2019

Organizing events, conferences, volunteer work and communication with members

Business Student Society - AUB September 2016 – May 2019

Assisting in organization of social events such as Gala Dinners, OSB Fashion Show

AUB Outdoors - Safety Team February 2018 - May 2018

Provided safety for people during one of the most important events in Lebanon

SKILLS

COMPUTER SKILLS: Microsoft Office, VBA, Microsoft Excel, Microsoft Power Point.

LANGUAGES: Fluent in English and Arabic. SOFT SKILLS: Communication, Management, Leadership, Public Speaking, Organization, and Ability to Work in Diverse Groups.

INTERESTS: Organizing events, football and travelling.

CERTIFICATES

- Thomson Reuters Eikon Version 4
- Formatech Integrated learning centers: team building
- Fullbridge U program: 8-week job-readiness program on project planning, problem solving, design thinking, communication, and effective teamwork