

NINA M. JOUDEH

PROFILE & OBJECTIVE

Multi-disciplined, professional and highly qualified pharmacist with excellent organizational and team working skills. Ideal candidate for a position requiring initiative, responsibility and challenge.

EDUCATION

Bachelor of Science in Pharmacy
MBA graduate

June 2014 at Beirut Arab University. (Equivalent from ECE)
June 2017 at Beirut Arab University.

ACHIEVEMENTS

Mini MBA in human resources management program at Mira Cle

Body Language Mastery program at Mira Cle

Leadership program at American University of Beirut

WORK EXPERIENCE

December 2017-September 2018

Position: Medical representative

Health & Beauty Medical Company

Tripoli, Lebanon

Responsibility:

- Marketing medical products and services to hospitals, clinics and doctors' practice
- Attending weekly, monthly or quarterly Sales Review Meetings to discuss target versus achievement, product promotion strategies, new launches, and future sales planning
- Achieving assigned targets for every brand of the company
- Giving feedback to marketing department about competitor activities

June 2009 – September 2017

Wardieh Pharmacy

Beirut, Lebanon

Position: Pharmacist

Responsibility:

- Dispensing prescription and non-prescription drugs
- Counseling patients on proper usage of medication and potential adverse reactions
- Administrative tasks to maintain optimal inventory level
- Dealing with insurance companies
- Working with patients on general health issues
- Communicating with prescribers to confirm dosage and formulation or to propose a generic equivalent

May 2011 – June 2011	Rafik Hariri University Hospital	Beirut, Lebanon
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May 2012 – June 2012	Rafik Hariri University Hospital	Beirut, Lebanon
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Position: Intern Pharmacist

Responsibility:

Member of the student rotation program which included:

- Evaluating signs and symptoms of patient complaint or disease
- Reviewing Medical Record Medication history (including previous treatments)
- Medication administration review
- Discussion of therapeutic options (Pharmacology, Dosing, Adverse drug reactions, etc...)

June 2007 – August 2007	Wardieh Pharmacy	Beirut, Lebanon
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June 2008 – August 2008	Wardieh Pharmacy	Beirut, Lebanon
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Position: Pharmacy Assistant

Responsibility: Administrative tasks including maintaining proper filing system to ensure optimal inventory level.

SKILLS

- Effective at time management and prioritizing tasks to achieve deadlines.
- Professional team working, leadership and communication skills.
- Proficient in assessing data and formulating solutions.

Languages

Arabic (Native), English (Fluent), French (Fluent)

Nationality

American

REFERENCES: Available upon request
