Stéphanie J. Acra

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EDUCATION

Lebanese American University Beirut, Lebanon Bachelor in Business Administration, Major: Banking and Finance (3.23 GPA honors) Sep 2010 - Jun 2013

Notre Dame de Nazareth Beirut, Lebanon

French and Lebanese Baccalaureate Diploma, specialization in Mathematics Sep 1995 - Jun 2010

WORK EXPERIENCE

Banque Libano-Française - Treasury & Capital Markets

Beirut, Lebanon

Corporate FX Sales Dec 2015 - Present

- Manage a growing portfolio of treasury management client (Corporate and private)
- Understand the client's business environments, strategies and industry to provide appropriate solutions
- Expand existing business by visiting the branches, the Corporate and SME's departments
- Collaborate with client managers to sell treasury management products.
- Create hedging products and speculative proposals based.
- Advise speculators on FX & commodities trades by providing an outlook based on fundamental and technical tools
- Cover the FX, precious metals, energy and interest rate markets for hedging and speculation
- Perform in FX trading (Spot, Forward, Swap and options)
- Prepare a daily Markets Overview, covering news relating to FX & Commodities (Metals & Energy) markets
- Reorganize administrative tasks, and develop Microsoft Excel files to follow up with clients
- Act as backup and provide support in FX Sales and Money Market functions

Banque Libano-Française Beirut, Lebanon

Forex & Money market officer in the department of market operations

Mar 2014 - Dec 2015

- Processed Spot, Forward, Swap trades and managed deals' confirmations
- Settled Money Market and Foreign Exchange trades done by Treasury and applied settlement instructions
- Investigated with counterparties to regularize payments inconsistencies
- Assembled and constructed statements for Central Bank of Lebanon

Libano-Française Finance Beirut, Lebanon Internship Oct 2013 - Dec 2013

- Interacted with brokers, acknowledged regulatory frameworks and processed issuance of structured products
- Profiled clients and built simulations regarding Equity markets, Debt Securities and Government Securities

Middle East Capital Group: A member of FNB group

Beirut, Lebanon

Internship in the front office, back office and middle office

Jul 2013

• Gained knowledge in capital markets: Trading bonds, Futures contracts, options and equities

PricewaterhouseCoopers Beirut, Lebanon

Internship in the department of assurance

Aug 2012

Developed financial statements and related disclosures for Insurance companies

CERTIFICATIONS AND TRAININGS:

• Global Financial Derivatives: Beirut, Lebanon

Issuing authority Chartered Institute for Securities & Investment May 2019

• Lebanese Regulations: Beirut, Lebanon Banque du Liban June 2018

• Citi CEEMA Derivative Training: London, United Kingdom Citi Bank, London

April 2019

SKILLS & HOBBIES

Languages: Fluent in English, Arabic, and French

Computer skills: Microsoft Office: Word, Excel, and Power Point

Financial terminals: Thomson Reuters and Bloomberg

Soft Skills: Leadership, Communication, Team-work and Analytical skills **Hobbies**: Basketball, Thai Boxing, Movies, Travelling and Swimming

Voluntary Experience: Scout movement, volunteering in Bali, Red Cross involvement, and Cenacle de la Lumière