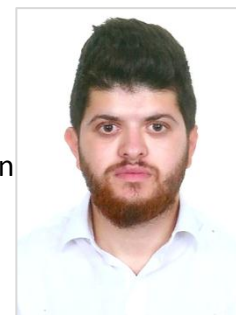


# Cedric Obeid

[Cedric1995obeid@hotmail.com](mailto:Cedric1995obeid@hotmail.com) | +961-71828916 | Biekout, Lebanon

<http://linkedin.com/in/cedric-obeid-102356157>



---

## EDUCATION

**Lebanese University, Lebanon**  
Bachelor in Economics.

**Ecole Notre Dame de Délivrance, Zalka, Lebanon**  
Lebanese Baccalaureate, Economy Sociology.

---

## CERTIFICATION

**LIMS – Lebanese Institute for Market Studies.**

Certificate of completion of the seminar « Economic Foundation of a Free and Prosperous Lebanon ».

---

## PROFESSIONAL EXPERIENCE

**Private Economics and Sociology Tutor**

**May 2019 – Present**

- Provide private tutoring to individual or small groups of secondary school students to improve academic performance and prepare for academic and Lebanese's official baccalaureate tests.

**Executive Sales Agent – Allianz SNA**

**September 2018 – Present**

- Advise the clientele best after having made a risk diagnosis.
- Manage claims records and insurance contacts.
- Monitor the client portfolio and make proposals for new products.
- Meet the needs of the clientele.
- Establish a relationship of trust between customers and insurance.

**Spring Account Ambassador – Bank Audi**

**January 2018 – Present**

- Work with sales and marketing staff in executing marketing campaigns.
- Inform with details about the service being promoted.
- Enhance the Bank's reputation with customers and attract new customers.
- Sale of the service and establish the sales contract with the customer.
- Follow-up with the customer.

**Real Estate Internship – Prime Real Estate**

**August 2017 – October 2017**

- Search and promote properties
  - Meeting with clients to evaluate their specific request.
  - Visit properties to potential customers.
  - Intermediation in negotiations between buyers and sellers.
-

## ADDITIONAL EXPERIENCE

### Promotor/Photographer/Videographer - Select Agency

- Covering the events and activities of the agency through videos and photos posted on social media ( <https://instagram.com/p/BhTmF0Entk5/> ; <https://instagram.com/p/Bgl7TYsIDlv/> ).
- Promotion work with clients such as: Leo Burnett, Diageo, Banque du Liban, ICE, HENKEL, etc.

Store in charge / cashier - Mini Mart Express

August 2015 – Octobre 2016

Cashier – ABC SAL

August 2014 – July 2015

Waiter – Zaatar w Zeit

February 2014 – April 2014

Barista – Dunkin Donuts

September 2013 – November 2013

---

## EXTRA-CURRICULAR ACTIVITIES

Campus Director – Hult Prize Lebanon (Campus ULFSEGII)

September 2018 – Present

- Organize meetings with relevant groups.
- Play the intermediation role between Hult Prize and the university and its students.
- Organize the "On Campus" event with all its necessities.
- Educate students about social complications and their solutions.
- Guide the teams throughout their preparation and selection of the project.

Member of the National Orthodox Scout of Beirut (SNO)

---

## ADDITIONAL SKILLS

### Language skills

Speaks and writes fluently Arabic, French and English.

### Computer skills

- Experienced Microsoft Office Suite user.
  - Experienced user of: « Adobe Photoshop », « moviemaker », « iMovies » et « Sketchup 3D ».
  - Basic knowledge in HTML, JAVA, VBA, CSS.
-