

# Ali Jamel Akil

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## Summary

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I am a creative and competent (Graduate) Interior Designer with a three-year track record for delivering exceptional visual designs and client-tailored services. I have a strong talent for identifying customer needs and delivering fascinating interior decoration services to the client satisfaction and requirements.

## Hard Skills

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- AutoCAD
- 3Ds Max
- Sketch Up
- InDesign
- Photoshop

## Soft Skills

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- Interpersonal
- Verbal, Written and Visual Communication
- Collaboration/Teamwork
- Attention to Details
- Time Management
- Problem Solving

## Experience

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Senior Interior Designer- 2018 till Now

**Shames Company**, Nigeria - Port Harcourt

- Managed 15+ large-scale projects with the focus on staying with the schedule, budget and client/brand parameters.
- Lead the construction team and stay up to date with them.
- Built and existing client relationships by following up on new business opportunities.
- Autonomously prepared architecture drawings, presentation boards, specifications and purchase order for clients.

Sales and Visual Merchandising – 2017 to 2018

**BHV**, Lebanon, Beirut, Jenah

- Defining, designing, and implementing a creative visual merchandising strategy.
- Creating appealing and eye-catching visual display that lead the customer through the entire store.
- Producing windows displays, signs, interior displays, floor plans and special promotions display.
- Monitor costs and work with budget.
- Research lifestyle, demographics and design trends.

Sales Manager – 2016 to 2017

**Solo Fashion**, Lebanon, Beirut

- Managing organizational sales by developing a business plan that covers sales, revenue and expense control.
- Meeting planned sales goals
- Tracing sales goal and reporting result as necessary.
- Promoting the organization and products.
- Understand our ideals customer and how they relate to our products.

## Education

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Bachelor of Art and Science: IDES - Interior Designer - 2015

**Lebanese International University**

## Languages

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French

English

Arabic