Mostapha Alhaj Hassan

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Curriculum Vitae

Electrical Engineer with a broad range of management skills relevant in today's fast-moving business world.

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03/18 – 12/19: International University of Applies Science - IUBH

Bonn, Germany

Master of Business Administration in International Business

GPA of 1.3 on the German scale, focusing on:

- Strategic Management and International Marketing
- Performance Management and Measurement
- Leadership and Change Management
- Corporate Finance and Financial Management

09/08 – 08/13:

American University of Beirut AUB

Beirut, Lebanon

Bachelor of Electrical & Computer Engineering

Experience:

05/19 – 12/19 Bekaa Water Establishment - BWE

Zahle, Lebanon

Position: Strategic Business Analyst

Master Thesis: The Water Crisis in Lebanon: An investigation into its causes and possible solutions focusing on the role of BWE

- Conducted interviews with BWE department managers.
- Tracked several site visits to examine and confirm some findings
- Collected and analyzed financial, HR, and internal business data.
- Handed out questionnaires to survey the residents' review of BWE.
- Applied several strategic analysis frameworks and tools.
- Provided recommendations and solutions

02/17 - 01/18

MetLife Lebanon

Beirut, Lebanon

Position: Part-time Life-Insurance Sales Agent

- Contact potential customers and arrange meetings with them
- Prepare different offers to various customers

06/14 - 01/17

Contracting and Trading Group - CAT

Dammam, KSA

Position: Electrical & Instrumentation Engineer

- Was assigned to Haradh Satellite Field Construction
- Team Leader of an electrical crew of 40 members
- Management of construction activities at the site
- Pre-commissioning and testing activities of electrical systems
- Long-term and Short-term planning
- Weekly meetings with client, sub-contractors, and top-management
- Revised scope of work, drawings, and raised Technical Queries
- Prepared Material Take-off, requisitions and procurement

01/14 - 06/14

Electricite Du Liban - EDL

Beirut, Lebanon

Position: Electrical Engineer

- Ensure proper functioning of all electrical systems
- Identify and monitor all electrical maintenance activities

Revise the daily checklist with the technicians.

Skills:

Computer: Microsoft Word, PowerPoint, Excel, Outlook, Power BI, Visio and Access

Primavera - JavaScript - Python - AutoCAD - SQL - C++ - C#

Technical: Instrumentation and Electrical Systems – Business Analytics - Project Management

Problem-Solving - Strategic Planning - Social Networking - Marketing

Interpersonal: Public Speaking - Leadership - Team Work - Ability to work independently

Languages: Native Arabic Speaker - Fluent in English - Intermediate in German

Certification:

Saudi Aramco Gas Plant Emergency Response Plan Certificate / License # 6831

- International Management Extra Curriculum at IUBH
- Business Analytics Fundamentals at Babson College
- Data Science Research Methods: Python Edition at Microsoft
- Analyzing and Visualizing Data with Power BI at Microsoft
- Data Analytics for Managers at University of Michigan
- Marketing Analytics: Competitive Analysis and Market Segmentation at the University of California, Berkeley

Awards:

Saudi Aramco Appreciation Certificate, for:

- Outstanding Performance in Pre-commissioning activities
- Project accomplishing as per Aramco standards and within a tight deadline

Interests:

- Sports especially Basketball & Football
- Photo & Video Editing
- Social Networking