

Ali AL Mallah

+961 70 313 547 | mallahali01@gmail.com

Education

American University of Beirut (AUB), Suliman S. Olayan School of Business *Sept. 2015 – June 2019*
Bachelors in Business Administration- Emphasis in **Business Information & Decision Systems**

Students' Paradise Secondary School | Lebanon *Sept. 2007 – June 2014*
Lebanese Baccalaureate | Life Science Stream

Experience

Publicis Media | Lebanon
Internship | Programmatic *Dec. 2019 – Dec. 2019*

Byblos Bank | Lebanon
Internship | E-Channels Development *Jul. 2019 – Sep. 2019*

- Conducted projects for Mobile banking and ATM channels development

Ambassador *Feb. 2019 – Jun. 2019*

Middle East Airlines | Lebanon *Dec. 2018 – Jan. 2019*
Rotational Internship | Revenue management, Pricing and Scheduling

Extracurricular Activities

- LAU Model United Nations (MUN) & LAU Model Arab League (MAL) (2011 & 2013)
- Co-founder & Trainer of AUB Dabke Club
- AUB Outdoors – Performance (Annual student event attracting 20,000+ attendees)
- Cabinet member of Chabab Loubnan Club AUB – Public Relations (2016)
- Organizer and performer of flash mob events on and off campus
- Entrepreneurship Summit Certification from Sheffield University - tMBA schools Istanbul (2013)

Courses

- Pricing and Revenue Management
- Supply Chain and Logistics Management
- Data Analysis
- Enterprise Systems Design & Implementation
- Management Information Systems
- Operations Management
- Project Management

Projects

- Financial comparative analysis of three fast food restaurants
 - Compared the financials of competitor companies in the fast food industry to help improve their performances
- Study on improving AUBMC patient transport
 - Conducted a study to decrease lead time for patient admittance using KPI and TQM tools
- Accounting study for a local company in Lebanon
- Carried a study how to price concert ticket for a very popular band

Awards

- Hult Business Competition round 2 finalist – Business idea for refugees (2017)
- Ministry of Culture & AUB award for organizing the longest line of dabke in the history of AUB (2016)

Skills

Languages: English and Arabic

Computer Skills: Proficient in MS Word, MS Excel, MS PowerPoint, and @Risk

Soft Skills: Self-motivation, Critical thinking and analyzing skills, Organization, and time management, and teamwork