

# Jad El Kadi

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## PROFESSIONAL EXPERIENCE

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**Oct. 2017 – Present**

### **Analyst - Financial Practice**

#### **Mena Research Partners, Lebanon**

- Conduct transaction support services, including company valuations, pitch books, teasers for prospective investors or creditors.
- Complete quantitative and qualitative analysis across various sectors.
- Perform equity valuations by analyzing comparable public companies and building pro forma financial models.
- Interact with client's corporate development team and actuaries to determine modeling assumptions.
- Stress testing assumptions by conducting sensitivity and scenario analysis.
- Relevant financial modeling experience across many sectors including F&B, Hospitality, real estate, retail, digital and industrial sectors.
- Develop/update road show presentations for investment banks and private equity firms.
- Conduct feasibility studies and determine primary investment indicators (IRR, NPV etc..) for upcoming projects in the MENA Region.
- Maintain comprehensive internal databases of precedent private equity & M&A transactions.
- Perform detailed market assessments in order to identify gaps and investment opportunities.
- Gather and read daily newsletter to stay up to date on latest business news.

**Apr. 2017 – Oct. 2017**

### **Credit Administrator**

#### **Bank Med – Risk Management Division, Lebanon**

- Administer matters relevant to the corporate loan portfolio by working closely with the Chief Credit Officer, and Loan Officers and Banking Center Managers, as needed.
- Provide assistance for lending-related support functions, including Loan Review AND Compliance
- Ensure adherence with the bank's lending policies and procedures, providing guidance when necessary, and making recommendations for enhancements as needed.
- Ensure that appropriate underwriting guidelines are being followed, to ensure a high quality loan portfolio
- Review and audit all corporate client's requests related to Letter of Credits, Letter of Guarantees, and Overdraft facilities, to ensure that all requests are free from irregularities and that approval on these facilities has been granted as per bank's policies

**Mar. 2017**

### **Intern**

#### **Mena Research Partners, Lebanon**

- Gather and read daily newsletter to stay up to date on latest business news.
- Conducted a market assessment on the funding needs of private businesses in Lebanon, in order to determine demand for alternative funding via investment banks and PE firms.
- Completed quantitative and qualitative analysis across various sectors.

**Jul. 2015 – Sep. 2015**

### **Intern**

#### **Khalil Fattal et Fils, Lebanon**

- Took Orders and processed customer requests, specifically for contact lenses.
- Assisted the operation team in preparing the order and ensured fast and efficient delivery.
- Prepared open houses for Fattal's biggest eye contact lenses customers, who are usually opticians, in order to promote their business as well as Fattal's contact lenses products.
- Participated in the preparation of creative offers in order to increase sales.
- Prepared Stock reports to ensure that the supply of products is consistent with the demand from the customers.
- Visited Fattal's clients to ask for feedback on the product through client surveys.

## QUALIFICATIONS

**Jul. 2017** **CFA Institute** – Passed the 3<sup>rd</sup> level of the CFA exam.

## EDUCATION

**Sep. 2019 - Present**      **Masters in Finance**  
American University of Beirut

**Sep. 2013 - Jun. 2016**    **Bachelor in Business Administration and Management**  
Université Saint-Joseph de Beyrouth

**Jul. 2013** **Lebanese Baccalaureate – Economic and Social Sciences**  
Notre dame Mousseitbeh

## PROFESSIONAL DEVELOPMENT

**Aug. 2017 – Present**      **Excellence With Excel, BIWS** – Honed essential excel skills required for finance roles.

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**EXTRA CURRICULAR ACTIVITIES AND ACHIEVEMENTS**

**Feb. 2013 – Jun. 2013    Captain of the School Football Team**

- Learned the importance of teamwork in accomplishing difficult tasks.
- Learned that patience and working under pressure are vital for success.
- Learned motivational and leadership skills.

**Jul. 2014 - Aug. 2014**    **Red Cross basic first aid training sessions**

- Learned basic first aid techniques.
- Became accustomed to on the spot difficult decisions in case of emergencies.

**Scored in the above 70 category on all subjects on the CFA level I and III exams and 9 out of 10 subjects on CFA Level II exam**

**Scored among the top ten percentile of all candidates in the CFA level III exam**

**Completed all three levels of the CFA exam in only 2 years**

## SKILLS & INTERESTS

**Languages:** Fluent in **Arabic, English**, proficient in **French**.

**Computer skills:** Microsoft Office Tools

**Interests:** Financial/economic articles & reports, Newsletters covering the MENA Region.

**Activities:** Football, Basketball and Swimming.