

Cell phone: +961 70 884446
Sahel-Alma, Keserwan
E-mail: joanne.saade@hotmail.com
September 25, 1991

Joanne Antoine Saadé

Education

September 1998-2003	Ecole Henri-Beaulieu, Saint-Laurent, QC, Canada
September 2003-2004	Ecole Pierre-Laporte, Montréal - Canada
September 2004- 2009	General certificate of education - French and Lebanese Baccalaureate in Life Science College Saint-Joseph- Antoura, Lebanon
September 2009 – 2013	<p>Bachelor of business administration degree (major in financial engineering) from Notre Dame University – Louaize, Lebanon.</p> <ul style="list-style-type: none">• Graduation date: June 2013• Have financed 30% of all college expenses through savings, work, and student loans
September 2016 -	<p>Masters of Science in International Business – HEC Montréal</p> <p>In collaboration with Pr. Thierry Warin and CIRANO (Center for Interuniversity Research and Analysis of Organizations). Thesis related to "Text-as-data Analysis of Free Trade Agreement: A new frontier in PTA research".</p> <p>In this study, we propose a new method to predict the impact of preferential trade agreements (PTAs) on trade and welfare. We introduce a new structured corpus of digitized PTA full texts drawn from the WTO RTA database, and apply text-as-data tools to map the design of PTAs.</p> <p>GPA: 3.8 – Graduating with “high distinction”</p> <p>Receipt of 4 competitive scholarships based on profile and grades.</p> <ul style="list-style-type: none">• <i>HEC Montréal International Mobility (for my internship)</i>• <i>HEC Montréal Short Stay outside Québec Scholarship (for my campus abroad)</i>

The following scholarships are based on the importance of the stay for the realization of the research project; project relevance and coherence; project planning and implementation and most importantly Academic excellence (40%).

- *Bourses de soutien financier : Bourse Fondation Guy Charron – HEC – Edouard-Monpetit (MSc)*

Criteria's based on efforts made to solve the problem, extent of financial need, quality of application presentation

- *Bourse pour un Campus International 2018*

Based on academic excellence, progression in the program of study, quality of the letter of intent

July 2018

HEC representative - Member of the EU Campus (20 students chosen among many)

- London – Dublin – Brussels
- Full Scholarship
- Campus' objectives:
 - evaluate the effects of Brexit on trades
 - analyze the implications for industrial clusters and firms in Europe
 - understand the functioning of various European institutions (multi-level governance)
 - examine the UK and the EU relations after Brexit
- Visits include: EU Commission, EU parliament, EU committee of the regions, Google Headquarter, Microsoft Ventures, Element AI, Canadian High Commission – London, Factory 2050 – Sheffield, Cabinet DN, University College Dublin.

Experience

March 2016 – April 2018

Research Professional:

CIRANO- Montréal

(Center for Interuniversity Research and Analysis of Organizations)

- Research in Social Data Science, using a computing platform called Nüance-R.
- Collect data, manipulate structured and unstructured data, perform analytics with econometrics, create visualizations and develop a reproducible research workflow through RStudio's IDE.
- Text analysis, mapping and clustering
- Creation of digitized texts by applying text-as-data tools
- LaTeX writing for technical scientific documentation
- Projects carried out in an R environment in order to apply Data Science and reproducible research. (Machine Learning, Econometrics, Mapping, etc.).
- Use of Data Science for International Business to provide economic/strategic analysis supporting researchers, governments, and companies.
- Research related to clusters and economic development, strategy and competitiveness, country and industry dashboards, AI, Free Trade Agreements, RTAs, etc.

Training: Lebanese Ministry of Foreign Affairs & Emigrants
Political Affairs and Consular Directorate

- Knowledge on all subjects related to free trade agreements, institutions exertion, implementation decisions and proposing legislation.
- Elaborated research on the challenging legal structure, institutions, free and open trade regimes, trade liberalization, the WTO and the Arab World.
- First-hand experience gained by handling issues at the heart of IB development and trade, in both developing and developed nations.
- Growing importance of non-tariff barriers and their impact on developing countries in terms of international trade (trade deficits) and exports.
- Overview on accords not only constrained with the gradual liberalization of trade, goods, services and capital, but also trade promotion, expansion of harmonious economic and social relations
- Identify, analyze and monitor key political developments, trends and emerging issues relevant to the implementation of the ministry's mandate, especially in regards to the developments in the Middle East, Lebanon, South Lebanon and Israel;
- Assess implications and make recommendations to senior management on possible policies, strategies and other measures to address issues of concern and to advance mandated objectives
- Prepare summary and analytical reports including, but not limited to, situation reports, briefing notes, or input for Mission reports.
- Prepare and review contextual information materials, such as background notes, political profiles and databases of relevance to the mandate of the ministry and its area of operations;
- Support preparations for official meetings, events and visits.

July 2013- January 2016

Senior Accountant/Financial Analyst:
Strategic Technology and Services SAL

- Responsible for the monthly close
- Accounting ledgers' maintenance including monthly review and journal entries
- Financial reports preparation; Profit and Loss Statement, Balance Sheet, Cash Flows statement and year-end financial reports
- Completion of accurate/timely reconciliation and research of AP accounts
- Timely explanations provided of variances between actual results and forecasts/budgets; corrective actions, recommendations to management, where necessary
- Internal audits conducted
- All aspects of accounting operations managed
- Consolidate and analyze financial data, taking into account company's goals and financial standing
- Provide creative alternatives and recommendations to reduce costs and improve financial performance
- Assemble and summarize data to structure sophisticated reports on financial status and risks
- Various office management

Language Skills

- French: Spoken and written fluently
- English: Spoken and written fluently
- Arabic: Spoken and written fluently

Computer Skills

Computer literate: Microsoft Word, PowerPoint, Excel, Microsoft Visual Studio, Microsoft Project Manager, and all aspects of Internet Research.
2C++, Futures, FX Derivatives, Swaps, Option Valuation, Eviews, @Risk, StatTools, Photoshop, Visual Basic, R Studio

Most endorsed for:

- Financial Markets
- Financial Modeling
- MatLab
- Fundamental Analysis

- Technical Analysis
- Risk Management
- Hedging
- Equities
- Options Strategies

Personal Data Am willing to relocate

References Available upon request