

FADI SAMI WAKED

Master 2: Mathematics for Finance and Actuarial Sciences.

Passed level 1 in the CFA Program.

I present myself as an ethical and responsible person and seeking for the better professional career that uses and enriches my skills in different fields: Business Planning, Business Development, Project Management, Marketing Strategies, Financial Analysis, Budgeting and Forecasting.

Professional Experiences

- **Alfa Telecommunications, PM & Business Planning Analyst – Direct reporting to the CCO** **November 2018 – Present**
 - Analyze financial data, forecast comparisons, perform sensitivity analysis, compile reports and prepare recommendations for management to establish and achieve profit objectives.
 - Coordinate with related entities on commercial budget issuance and monitoring.
 - Update periodically business plans for running operations.
 - Provide CCO with accurate weekly reports on the progress of Commercial projects.
 - Conduct and coordinate financial, product and market research to support strategic business planning.

- **BLOM Bank, Retail Planning Department** **June 2016 – November 2018**
 - Planning and business development for retail products (implementation, testing and monitoring) including implementation of new software, development of workflow, launching new products related to cards, POS and other retail projects.
 - Profitability analysis of each loan and product (yearly and monthly), Data analysis, Management Information System (MIS), Risk management (Unpaid and NPL monitoring, Fraud patterns monitoring).
 - Preparing of monthly, quarterly and on demand reports for the retail management.
 - Risk engines implementation and monitoring (Fraud, Credit risk).
 - Evaluation and development of Bank's strategies and branches target.
 - Business Intelligence. Automation of daily, weekly and monthly reports (Usage of Macros VBA, advanced Microsoft Excel and Queries extraction).
 - Advance knowledge in banking software (AS400, Workflow).
 - **Reference:** Mrs. Faten Wehbeh, Assistant Retail Planning Manager.

- **Bancassurance SAL - Master's senior project Internship.** **April 2016 – June 2016**
 - **Title:** "Valuation of a switching option between universal life product and unit linked product".
Development of two insurance products; Creation and valuation of a switching option between these two products using interest rate modeling and Stock's prices forecasting and Monte Carlo simulation.
 - **Reference:** Mr. Pierre Sebaalani, General Manager at Bancassurance SAL.

- **Bank AUDI, Risk Management Department - Summer Internship.** **September 2015**
 - **Title:** "Currency Option Sensitivity"
Valuation of call and put options using Black – Scholes Model and evaluation of Sensitivity Analysis.
 - **Reference:** Dr. Abdullah Abou Rahal, Risk Management department – Bank AUDI.

- **SGBL, Risk Management Department - Summer Internship** **July 2015 – August 2015**

AML, Credit risk, Operational Risk, Permanent Supervision.

- **Private tutor in scientific courses** **2011 – 2016**

Education

- **Lebanese University – Faculty of Sciences, Hadath – Fanar** **2014 – 2016**
Master 2: Mathematics for Finance and Actuarial Sciences (Ranked 2nd/11).

Rich curriculum based on applied mathematics in the financial and insurance fields. Financial modeling, risk management (Credit risk, Market risk, operational risk...), Portfolio management, financial instruments valuation, Econometrics...
Statistical methods and modeling using different software (R, SPSS, Macros, Excel).
Notable projects: Data Mining, econometrics and credit risk.
- **CFA Institute** **June 2016**
Passed CFA level 1.
- **Lebanese University – Faculty of Sciences, Hadath – Fanar** **2011 – 2014**
Bachelor in pure Mathematics.
- **Collège des Sœurs du Rosaire, Qornet-El-Hamra.** **July 2011**
Lebanese certification in General sciences. (Good Distinction).

Computer and Personal Skills

- Macro VBA (Expert), SAP Business Object, SAS, SPSS, R language, MAPLE, StartQuery, Data extraction, Algorithm.
- Banking software (AS400, Workflow).
- Excel (Expert), Word, Power Point.
- Fast learner, advanced analytical skills, advanced financial modeling, business case development, strategic thinking and planning, communication, diligence, team work, research.

Languages

- Fluent in English and French.
- Native Arabic.
- Holder of DELF B2.

Other Interests, Jobs

- I have the ambition to complete the CFA program in next few years.
- Interested in Sports, Financial Researches and Financial Market news, watching series and movies.
- Touristic Guide at JEITA GROTTTO for 3 years as a part time job (2011-2014).