

Sami Itani

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OBJECTIVE:

I intend on putting my expertise in macroeconomics and international finance into practice for the sake of assisting any company or institution in its stated goals. My aim is to be part of the change or the change itself in the workplace that I am in. My emphasis in macroeconomics has to do with monetary policy, banking regulation, and financial markets. I look forward for a position in economic research, banking, or the financial services sector. However, my preferences do not form a limit on what I can do and where I can do it; therefore, other positions in management, government, public and international relations are also areas where my hard work can add substance.

EDUCATION:

Boston University, Boston, MA

9/2017/2018

Master's degree in Economics, awarded September 2018. **GPA: 3.48**

Relevant coursework:

Microeconomic Theory (consumer behavior, game theory, firm & market structure), Macroeconomic Theory, International Finance, Econometrics, Statistics, Financial Intermediation & Regulation, Monetary theory& policy, Corporate Finance& Accounting

- Have worked under Professor Robert King in reporting the September 2009 FOMC meeting and Swiss Q.E. in 2011 (the reports are present my website)

American University of Beirut, Beirut, Lebanon

9/2014/2017

Bachelor's degree in Economics, awarded May 2017. **GPA: 3.45**

- Dean's Honor List, Spring 2016 & Fall 2016

Relevant coursework:

International Macroeconomics, Business Finance, Public Policy, International Political Economy, Monetary Policy and Central Banking

EXPERIENCE:

American University of Beirut: Beirut, Lebanon

1/15/2019-6/1/2019

Part-time Instructor

- Lecturing "Introduction to Macroeconomic Theory"
- Preparing in-class notes & assignments
- Solving exercises
- Preparing mini-notebook for students
- Researching new methods to teach economics

MECTCO: Beirut, Lebanon

9/17/2018-14/11/2019

Sales and Operations Management

- Collecting data about various industrial equipment
- Contacting companies and manufacturers in the MENA region for the sake of marketing our products.
- Using excel to form customer & inventory databases.
- Using excel for financial ratio analysis.
- Creating & designing a new company profile & catalog.
- Conducting research on potential products to be bought and brought in our stores.

MECTCO: Addis Ababa, Ethiopia

5-6/01/2019

Sales Representative

- Meeting Government officials and local businessmen to discuss investment opportunities.
- Marketing different machinery brands for manufacturers & local traders.
- Visiting industrial areas, and introducing products to production-line managers.

American University of Beirut: Beirut, Lebanon

8/2014/2016

Economics Tutor

- Tutored elementary courses in economics at the American University of Beirut (Elementary Micro&Macro)

SKILLS:

Organizational Skills:

- Communication – I am able to listen and talk to people in a constructive manner.
- Numerical – I handle numbers, equations, formulas, statistics and estimations...
- Problem-solving - I usually offer solutions to various problems encountered at work.
- Teamwork – I can work well with other people in order to achieve a common goal, or any target set by the management.
- Organization –I am very well organized, I can meet deadlines, plan and schedule tasks.

Software Skills:

- STATA
- Visual basic
- MS Office (Word, PowerPoint, Excel, Outlook).

Languages:

- Native fluency in Arabic
- Fluent in English.

Certifications:

- Gothia cup soccer participation in Sweden (2010)
- Beginner MMA fighter under Grand Master Georges Makhoul general secretary (asso) of the Lebanese jiu-jitsu federation.