



Georgio Semaan

P R O J E C T M A N A G E R

Profile

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Experience

Project Manager- AEA Group/Gulftainer 2019-2020

- Daily tasks can include managing budgets, resources, and relationships to achieve organizational objectives
- Planning, developing and executing schedules to ensure timely completion of projects
- Studying feasibility, customer requirements, and performance standards; completing technical studies and preparing cost estimates

Operations/Sales- Bankmed Beirut 2013-2017

- Works directly with potential customers to determine their financial viability or needs and sell them a variety of financial services
- Focuses sales efforts by studying existing and potential volume of customers
- Portfolio management, cross-selling, referrals
- Appropriate calling speech, effective communication, and client experience

Co-Founder & Entrepreneur- The Sports Guru 2018

Product Marketer&Sales- NBN23 Valencia 2018

Operations/Sales- BLC Bank Beirut 2013

References available upon request

Education

MBA in Sports Management, UCAM University 2018
Murcia, Spain

Masters in Management, St. Joseph University 2016
Beirut, Lebanon

Bachelor in Business Administration, St. Joseph University 2013
Beirut, Lebanon

Grad. Certificate in Economy, Zahrat El-Ihsan School 2010
Beirut, Lebanon

Certificates

- Lebanese Regulations "BDL" Exam – 41/50
- Three succeeded Thesis about client experience, Bank success story product and, Sevilla FC global expansion project
- Internship at Bank Audi SAL-Beirut
- Volunteering in Spartan Race
- Spartan "Sprint Open Race" Finisher-Mallorca 2018
- QUUPPA Partners Event-Helsinki Finland 2018
- IELTS 7.5 band score

Languages



Interests

Football, basketball, hiking, sports facilities, technology and growth, business, reading, traveling, foreign languages, community involvement, socializing, music