

# MICHEL FAYAD

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## PROFESSIONAL EXPERIENCE

### FFA PRIVATE BANK SAL

#### Asset Management Associate

Beirut, Lebanon

May 2015 – Present

*Manage a team of four that work under the portfolio manager of the FFA International Bond Fund, the FFA Global Opportunity Investment Fund and FFA's discretionary managed portfolios:*

- Research and identify thematic trade ideas for FFA in-house managed funds.
- Actively manage client portfolios and discretionary mandates on the equities and fixed income sides.
- Produce analytical reports related to performance, exposure, concentration and diversification.
- Liaise with current clients to discuss portfolio and fund performance, market views and orientation.
- Meet with prospective clients to evaluate how in-house products can suit their investment needs, and design tailor made solutions suitable to their risk profile.
- Coordinate the work with several key departments within the firm, such as Finance, Risk, Audit, Compliance and Back Office to manage clients' operational requirements.
- Continuously liaise with all counterparties, auditors, administrator, legal advisers, and regulators.
- Evaluated and interviewed candidates to join the team as part of the hiring process and conducted semiannual appraisals of junior team members.

### FRANSABANK SAL

#### Intern

Beirut, Lebanon

January– May 2015

*Rotated across multiple departments including 1 month at the treasury and capital markets*

### ABDUL GHANI & CARDAHI

#### Site Engineer Intern

Doha, Qatar

July – August 2011

*Worked on the site of construction of an ABB electrical Substation*

### SITA

#### Intern – Corporate Services

Beirut, Lebanon

August – September 2008

Received training on the basic structure of corporate services

## EDUCATION

### American University of Beirut

Bachelor of Business Administration – Finance

Beirut, Lebanon

2013 – 2015

### American University of Beirut

BE in Civil and Environmental Engineering (*Incomplete*)

Beirut, Lebanon

2008 – 2011

## ADDITIONAL INFORMATION

- Fluent in French, English and Arabic
- Proficient in Microsoft Office, Bloomberg Terminal and Alternative Soft
- Volunteered at the Youth of the Order of Malta (2008 – 2018). Became a cabinet member in 2010 and implemented new social activities, organized fundraisers, and grew the team from 30 volunteers in 2010 to more than 200 in 2018.
- Licensed Advanced Open Water Diver (PADI)
- Bungee jumped from Macau Tower in China (233 meters – current highest in the world)
- Soccer Varsity Team Player at College Notre Dame de Jamhour (2005 – 2008)