

Eddy Ziade

Sales Consultant

Good interpersonal skills, and communication skills, detail oriented, positive personality.



eddyziade@gmail.com



009613215838



Hadath, Beirut, Lebanon

SKILLS & COMPETENCES

Adobe photoshop



Microsoft Office



ELVIS software capable



LANGUAGES

English



French



Arabic



INTERESTS

Graphic novels

Documentaries

Sports

PC Gaming

Camping

Hiking

Music

Traveling

WORK EXPERIENCE

Sales Consultant

Cesar Debbas & fils

06/2016 – Present

Debbas Lighting

Beirut, Lebanon

Tasks/Achievements

- ▣ Providing an exceptional sales experience.
- ▣ Assisting new customers, and following up on the existing clients using CRM system.
- ▣ Participating in ongoing campaigns, events and other marketing activities.
- ▣ Using all available resources to reach out to prospects and attempting to turn those prospects into customers.

Contact: Desiree Bassil – Dbassil@debbas.com.lb

Sales Associate

Aizone/Aishti

04/2015 – 11/2015

Tasks/Achievements

- ▣ Achieving the monthly target sales.
- ▣ Learning about various manufacturing companies and their history.
- ▣ Advising customers by providing information on products.
- ▣ Helping customers to make their selection by building confidence with them.
- ▣ Presenting the season collection with all product information.

Mount Lebanon

Senior Sales Supervisor

Virgin Megastore

08/2010 – 09/2014

Tasks/Achievements

- ▣ Ensuring that the staff is maintaining standards of professional practice.
- ▣ Preparing the staff's schedule .
- ▣ Monitoring the performance and motivating the team.
- ▣ Carrying meetings with the sales team in order to explain new management plans and to discuss other shop related matters.
- ▣ Investigating customer complaints, conflicts and solving problems following management rules and regulations.

Contact: Jad Tamo – Jad.tamo@gmail.com

Beirut, Lebanon

Barista

Starbucks Coffee

12/2009 – 06/2010

Tasks/Achievements

- ▣ Training new staff on the brand's methods and procedures.
- ▣ Striving to improve the standards of hygiene and service.
- ▣ Performing daily physical counts.
- ▣ Carrying out accurate closing and opening cash-up procedures.

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EDUCATION

BA in Marketing and Advertising

American University of Science and Technology

10/2011 – 06/2016

Courses

- ▣ Marketing research and analysis.
- ▣ Media planning

Achrafyeh, Beirut