

Tala C. Doueihy
 Zahret Al Ihssan Street, Yanni Building
 Achrafieh, Beirut - Lebanon
 Mobile: + 961 3 407 245, taladoueihy@hotmail.com

Date of birth: 30 October 1976
 Lebanese National

Professional Experience

ABC Sal

Leading Department Store & Shopping Mall Operator and Developer in Lebanon
 120,000 m² of GLA, 1,000 employees

August 2016
 to date
 Beirut - Lebanon

Head of Buying

Extended Steering Committee Member, Brand & CSR Committee Member

- Define and follow up on departments' strategies while monitoring Retail KPIs
- Manage top 15 suppliers: Contracts, negotiations, buying, follow-up
- Manage a team of 9 buyers as well as 12 support staff
- Hunt for brands in line with the positioning of the Firm
- Optimize department store floor plan (retail, tenants, adjacencies)

November 2014
 To July 2016

Senior Buyer

In charge of Women's shoes & bags department: Contracts, negotiations, buying, follow-up

April 2013
 to May 2014
 Beirut - Lebanon

Depeche Mode Sarl

Brand & Operations Manager

- Multi brand & concept store buying
- In charge of the operations of 6 stores

March 2010
 to March 2013
 Beirut - Lebanon

Tabet Group

Brand Manager

Zadig & Voltaire, Barbara Bui Brand and Operations manager

January 2008
 to February 2010
 Beirut - Lebanon

Modinvest Sarl

Operations Manager

Operations & buying for 4 stand-alone stores : Gerard Darel, Weill, Devernois and Multiples

January 2007
 to December 2007
 Dora - Lebanon

ADMIC Sal (Galeries Lafayette, BHV, Monoprix)

Buyer

Assortment & buying for womenswear departments at Galeries Lafayette and BHV

January 2000
 to December 2006
 Beirut - Lebanon

Zabbat Sarl

Business Development Manager

Developing the wholesale network for Gerard Darel, Alain Manoukian, Rodier, Weil, Devernois

Education

2017

Strategic Planning – École Supérieure des Affaires – Beirut, Lebanon

1998

BS in Tourism Management & Planning – Université Saint Joseph - Beirut, Lebanon

1995

Lebanese Baccalaureate – International College - Beirut, Lebanon

Other

Languages

English, French, Arabic, Spanish (notions)

Computer Skills

Proficient use of MS Office tools