

# JOSEPH FAHD

## ELECTRICAL, ELECTRONICS AND TELECOMMUNICATIONS ENGINEER

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### OBJECTIVE

I would like to further develop my personal skills in a professional working environment, which enriches my personality and satisfies my ambitions, while contributing to the company's growth and development.

### EDUCATION

- |                                       |      |                                 |      |
|---------------------------------------|------|---------------------------------|------|
| - Cisco Certified Design Professional | CCDP | - Solution & Design Foundation  | SITA |
| - Cisco Certified Network Associate   | CCNA | - Bid Management for Excellence | AIMS |
| - Microsoft Certified System Engineer | MCSE | - Personal Effectiveness        | PCS  |
- Bachelor of Electrical Engineering - With Honors - American University of Beirut - Beirut, Lebanon - 1974 - 1978

### PERSONAL PROFILE

- Success oriented with high energy and positive attitude
- High professional standards, personal and professional integrity
- Strong ability to analyze data and establish appropriate action plans
- Ability to deal with sensitive and confidential data and ability to work under stress
- Ability to handle multiple tasks and prioritize them
- Supervision of a large technical team including: Planning, Scheduling, Budgeting
- Skillful with equipment as well as with computers, hardware and software

### KEY SKILLS

Digital	Soft Skills	Languages
Microsoft Windows (all versions), Microsoft Office (Word, Excel, PowerPoint, Visio...), MS Project, Sharepoint, AutoCad, Lotus Notes	Critical thinking, Problem solving Team leader, Time management, Verbal and written communication, Efficiency, Adaptability, Divergent thinking	English, French, Arabic

### WORK EXPERIENCE

- |   |   |                      |
|---|---|----------------------|
| - Robert's Group   Arcade Games   | - <b>Service Manager</b>                      | 019   (till present) |
| <ul style="list-style-type: none"><li>- Leading the RG operations staff along with the technical operational activities, member of RG's steering committee</li><li>- Establishing Standard Operating Procedures applied through RG operations</li><li>- Working on obtaining ISO 2015-9001 certificate.</li></ul> |   |                      |
| - EDI fly - Award Winning of the Information Technology for air cargo   | - <b>Regional Key Accounts Director (MEA)</b> | 013   018            |
| <ul style="list-style-type: none"><li>- Electronic messaging for airline companies</li><li>- Manipulate message content according to the customer's needs</li><li>- Manage mission critical IATA aviation messaging and transmit them for free</li></ul>  |   |                      |
| - Right Angle   Engineering & Architecture Consultancy, Printing and Laser Cut Center   | - <b>Owner &amp; Manager</b>                  | 013   018            |
| <ul style="list-style-type: none"><li>- Leading the electronics technicians and computer operators</li><li>- Programming laser machines</li><li>- Fixing computers bugs</li><li>- Computers and hardware repair</li></ul>   |   |                      |

- SITA/MENA, MEA, AFR & MEIA   Pre-Sales Support (Dubai & Beirut)	- <b>Senior Manager Solution Design</b>	000   012
<ul style="list-style-type: none"> <li>- Experienced Solutions Designer. Pre/Post Sales, design, implementation, maintenance, and upgrade design Manager of a 14 engineers and technicians team in the Middle East and Africa</li> <li>- Experienced with technology and consulting organizations Technical experience includes: Electricity, Electronics, Computers, Networking, Security, Voice, Telephony, VSAT, Internet...</li> <li>- Notable achievements: Global Network Outsourcing of one of the major airline companies in the Gulf region (Kuwait Airways) A three years contract with a value of 11.7 million US dollars  IT Outsourcing of a major Airline company in North Africa (Tunis Air) A ten years contract with a value of 110 million US dollars  Virtual Private Network for a major airline company in the region of Sub-Africa A three years contract with a value of one million US dollars  Responsibility of Solution Design for SITA Business Direct Offering more than 120 solutions to 120 companies in Qatar, Bahrain, U.A.E., K.S.A., Yemen, Oman, Jordan, Egypt, Tunisia, Morocco, Algeria, Senegal, Cabo Verde, South Africa, working with multi-national contractors and managing third parties.  Performing 10 Road-Shows with technical presentations to customers, as well as offering presentations of SITA Products in 5 different SITA sales kickoff meetings</li> </ul>		
- SITA/SEMEA   Training (Beirut & Cairo)	- <b>Regional Technical Trainer</b>	998   000
<ul style="list-style-type: none"> <li>- Achievements: Redesigning training material and delivery of: Newcomers trainings, SITA Products &amp; Services and Administering Windows</li> </ul>		
- SITA/I.T.S. (Beirut)	- <b>Field Engineer</b>	990   998
<ul style="list-style-type: none"> <li>- Projects completed under my supervision: Installing, monitoring and maintaining Power and Network equipment for: SITA Corporate Voice System Airbus Air France ICRC (Red Cross) Meridian 1 Pabx's in SITA centers Rafik Hariri International Airport</li> <li>- Private Business: Study and implementation of electrical drawings for "Green Beach Resort" in Jounieh</li> </ul>		
- Test Telecom (Beirut   Agent of MATRA -France)	- <b>Project manager</b>	981   990
<ul style="list-style-type: none"> <li>- Managing a team of 6 technicians as well as the company electronics lab</li> <li>Projects completed under my supervision: Installing and maintaining Power, PABX's &amp; Telephony equipment in: Indevco group (Sanita, Unipack, New Okal...) Banque Libano-Francaise (all branches in Lebanon) Banque du Liban (all branches) Societe Generale (all branches) Lebanese University (all Branches)</li> </ul>		
- Metelco (Riyadh - Saudi Arabia   Agent of ITT and MATRA)	- <b>Project manager</b>	979   981
<ul style="list-style-type: none"> <li>- Main achievements: Study, procurement and installation of Power, Pabx's and related facilities for the following customers: The United Nation Development Program – FAO – Jizane The ministry of interior – Riyadh The ministry of industry and electricity – Riyadh</li> </ul>		
- Teaching experience		981   989
<ul style="list-style-type: none"> <li>-Electricity and Electronics lab master in the following technical schools: Institut Oriental des Sciences Ecole Technique Libanaise Institut Pedagogique National de Hautes Etudes Techniques</li> </ul>		